

# Social Learning with Heterogeneous Preferences

Pedro Brandão Solti

Penn

Oct 11, 2022

# INTRODUCTION

- ▶ **observational learning** has been shown to be a powerful tool for spreading information in society.
- ▶ e.g.: Green Revolution in the developing world.
- ▶ farmers observe their neighbors using new technologies and techniques and copy their behavior.
- ▶ (Krishnan, Patnam 2014) on seeds and fertilizers in Ethiopia.
  - ▶ social learning has long-lasting impacts, unlike direct outreach.

# INTRODUCTION

- ▶ evidence that heterogeneity significantly hinders diffusion of technology via social learning.
  - ▶ (Beaman, Dillon 2018) social learning is different according across genders, depending on the structure of the networks and seeding strategies.
  - ▶ (De Groote et al 2016) information about agricultural practices spread more than info about nutrition.
- ▶ **question:** how severe can the impact of heterogeneity (of preferences) on social learning be?
- ▶ **answer:** arbitrarily small amounts of heterogeneity can totally breakdown accumulation of information through social learning.

# THIS PRESENTATION

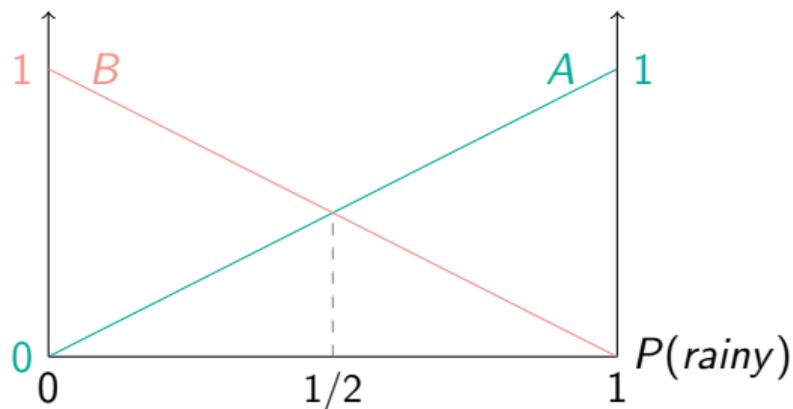
- ▶ in this presentation, I'm going to show that heterogeneity of preferences is associated with **loss of information** throughout time.
- ▶ an example where heterogeneity of preferences leads agents' actions to reflect only their own private signal. **[anti-herding ex]**
- ▶ a **necessary condition** that, if not met, information fails to aggregate well for any sequence of unbounded signal structures. **[th 1]**
- ▶ **robustness result**: information aggregates well for any sequence of unbounded signal structures if and only if a certain condition is met. **[ths 2/3]**
  - ▶ condition limits the amount of heterogeneity: coarsening of preferences must converge to that of a fictitious agent.
- ▶ different **priors** may lead to different asymptotic robustness results. **[th 4]**

# TOY MODEL

- ▶ there are  $\mathbb{N}$  farmers along an infinite road.
- ▶ each farmer decides whether to grow either A(vocados) or B(ananas) for their own consumption.
- ▶ rainy seasons benefit Avocados, and dry seasons benefit Bananas.
- ▶ before deciding what to grow, each farmer gets a private signal on how rainy the season will be.
- ▶ they also observe what their neighbor to the left decided to grow.

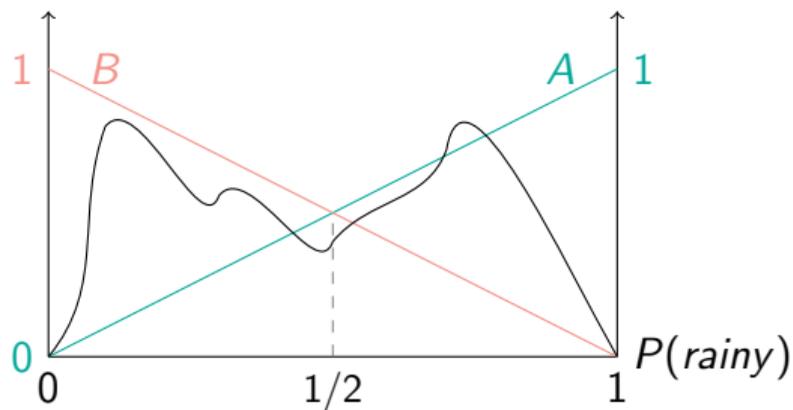
# TOY MODEL

- ▶ 1st case (Acemoglu, Dahleh, Lobel 2011): everyone likes A and B equally.
- ▶ payoff is 1 if (Avocado, rainy) or (Banana, dry) and 0 otherwise.



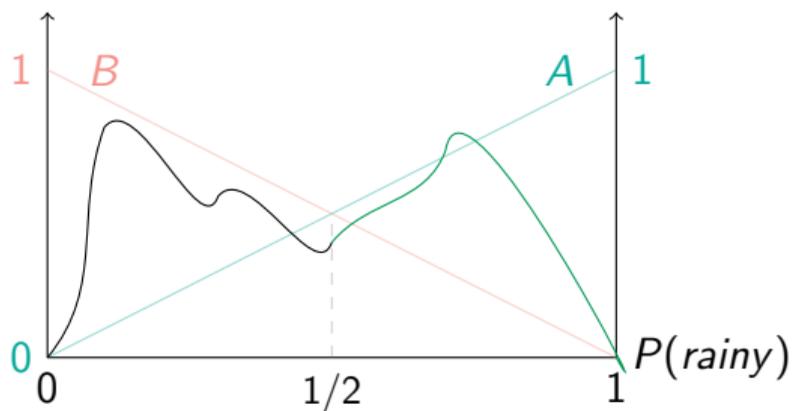
# TOY MODEL

- ▶ the distribution of the first player's posteriors is shown below.
- ▶ payoff is 1 if (Avocado, rainy) or (Banana, dry) and 0 otherwise.



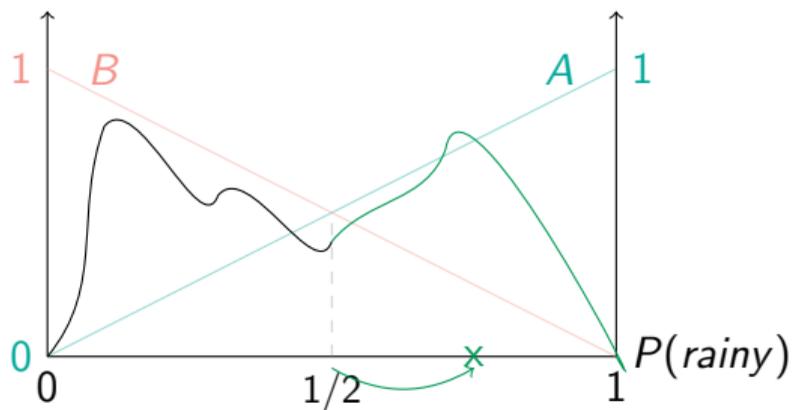
# TOY MODEL

- ▶ suppose P2 observes that P1 chose A.
- ▶ P2 infers that P1's posterior was in the green part.
- ▶ P2 updates his belief to the average posterior in the green distribution.



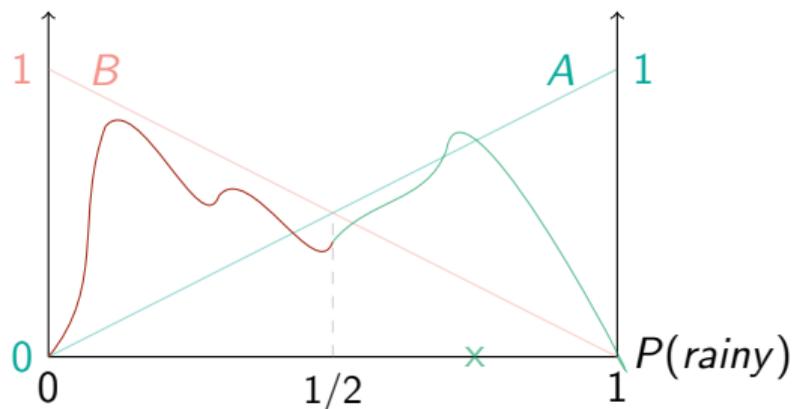
# TOY MODEL

- ▶ suppose P2 observes that P1 chose A.
- ▶ P2 infers that P1's posterior was in the green part.
- ▶ P2 updates his belief to the average posterior in the green distribution.



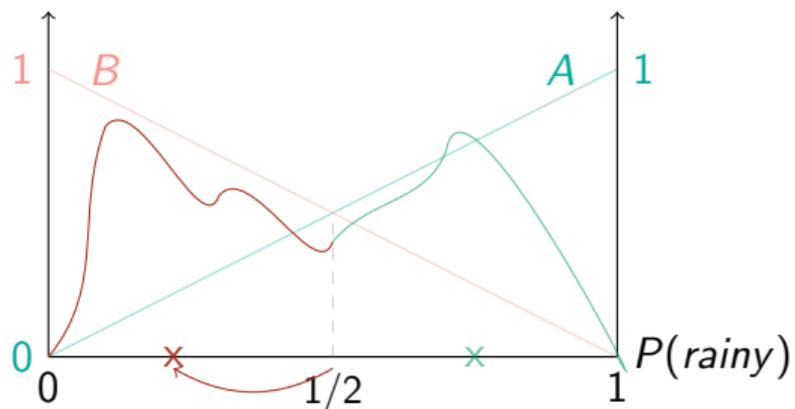
# TOY MODEL

- ▶ a similar thing happens if P2 observes P1 choosing B.



# TOY MODEL

- ▶ a similar thing happens if P2 observes P1 choosing B.

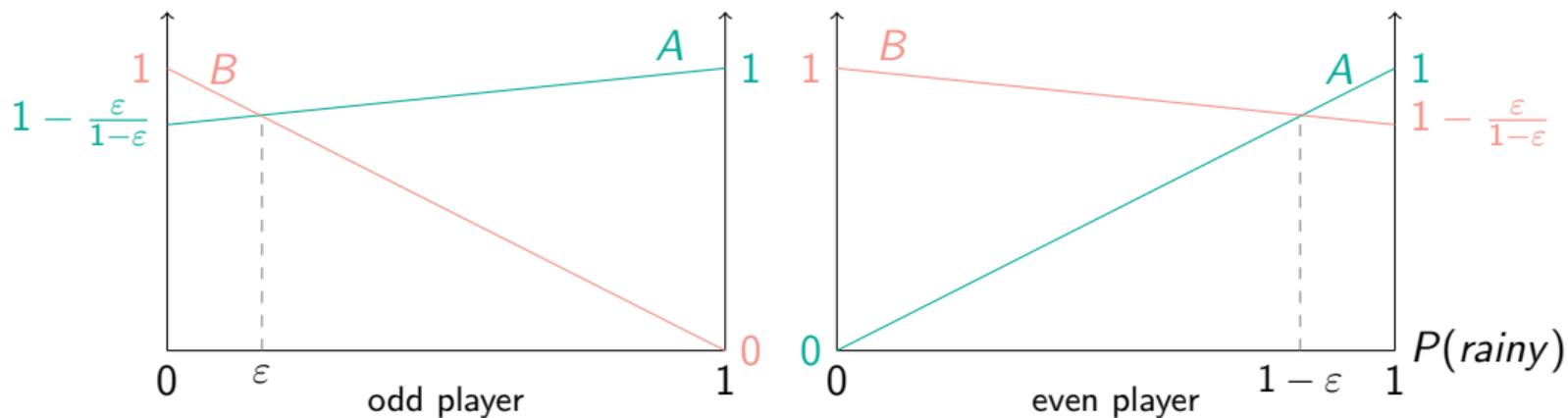


# TOY MODEL

- ▶ (Acemoglu Dahlel Lobel 2011): this model has **asymptotic learning**.
  - ▶ in the limit, players take the same decision as the perfectly informed agent.
- ▶ **improvement principle** : a player can emulate the predecessor.
- ▶ by getting more info, she must be weakly better off. this converges to the informed payoff.

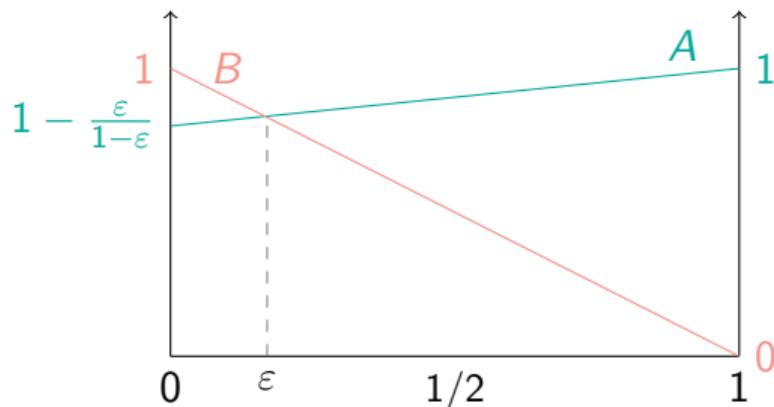
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ 2nd case: an agent that doesn't mind bad A is followed by one that doesn't mind bad B, and vice-versa.
- ▶ common prior still  $1/2$ ;
- ▶ with small prob  $\phi$ , agents get a perfectly informative signal; otherwise, uninformative signal.



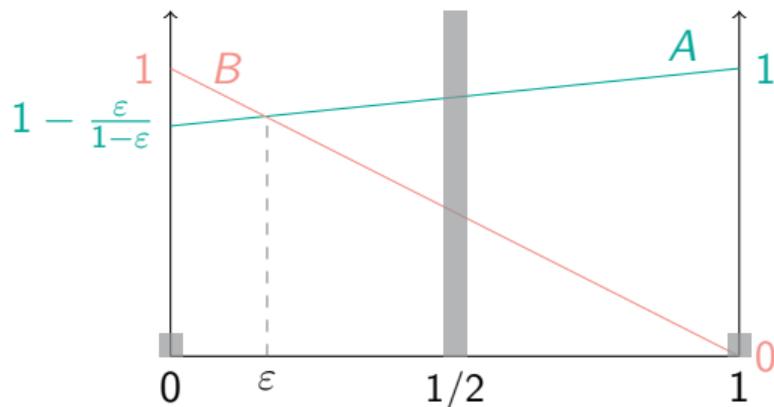
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the first player behaves.
- ▶ P1 only plants Bananas if she learns the season will be dry.



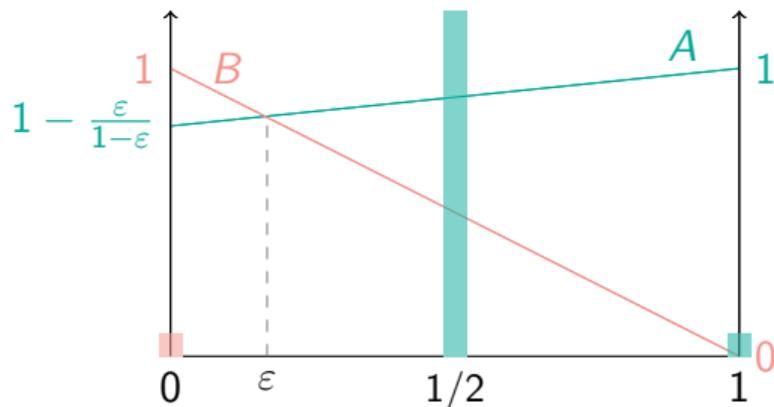
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the first player behaves.
- ▶ P1 only plants Bananas if she learns the season will be dry.



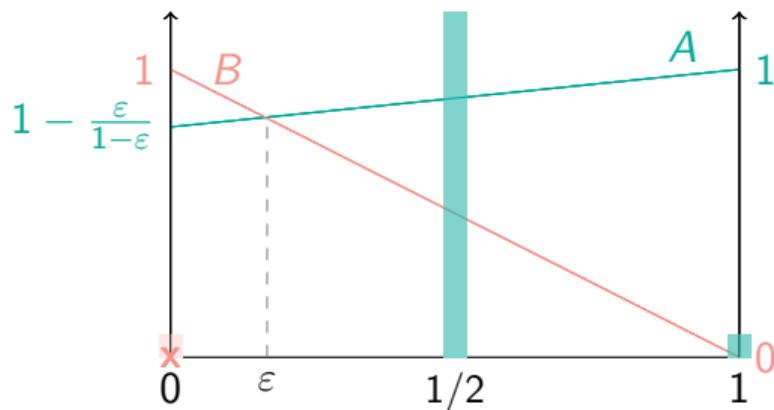
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the first player behaves.
- ▶ P1 only plants Bananas if she learns the season will be dry.



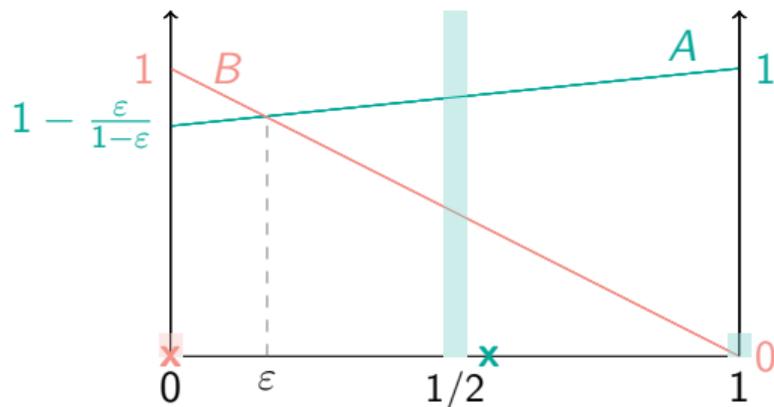
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the first player behaves.
- ▶ P1 only plants Bananas if she learns the season will be dry.



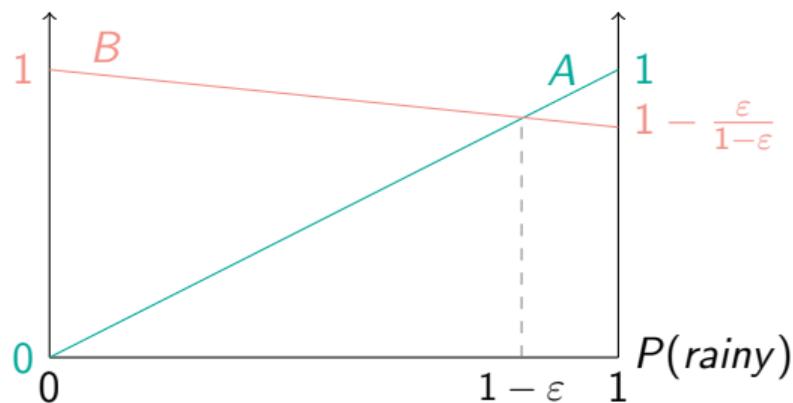
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the first player behaves.
- ▶ P1 only plants Bananas if she learns the season will be dry.



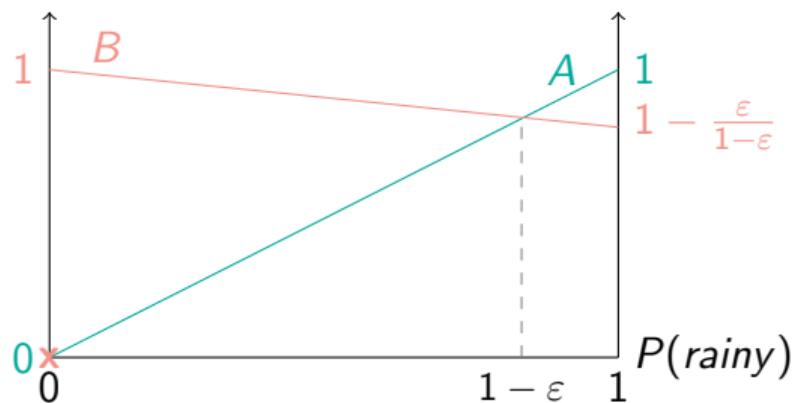
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting B, he learns the state to be dry.



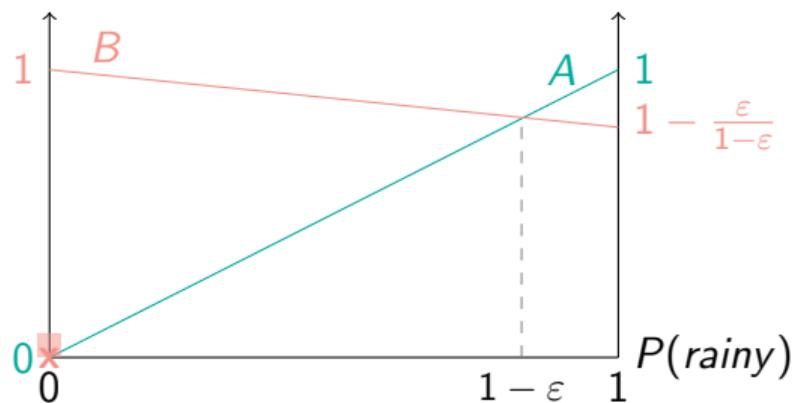
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting B, he learns the state to be dry.



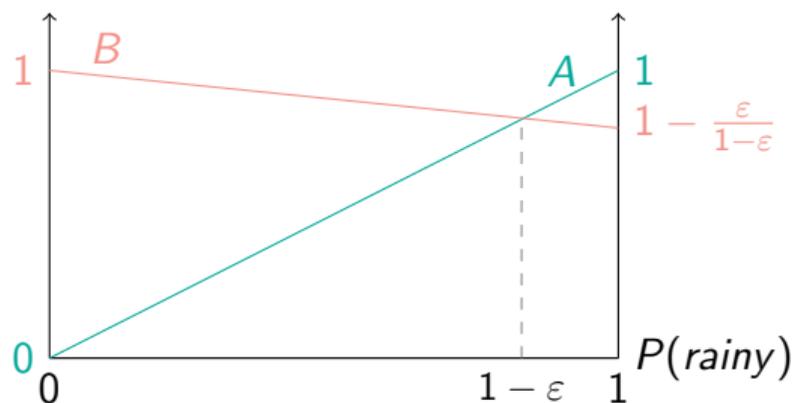
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting B, he learns the state to be dry.



## TOY MODEL - HETEROGENEOUS PREFERENCES

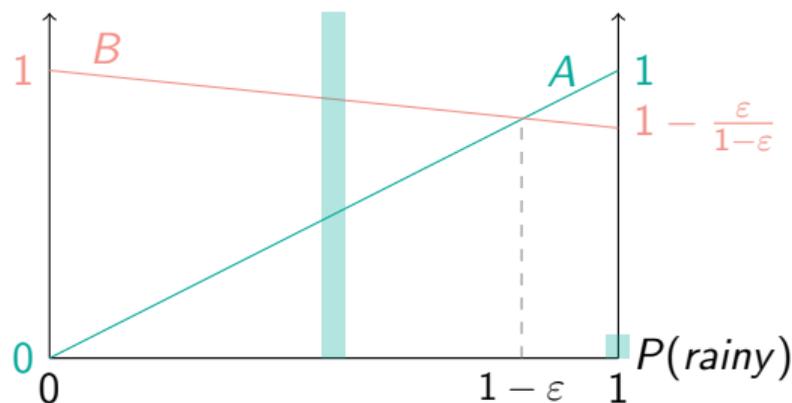
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

## TOY MODEL - HETEROGENEOUS PREFERENCES

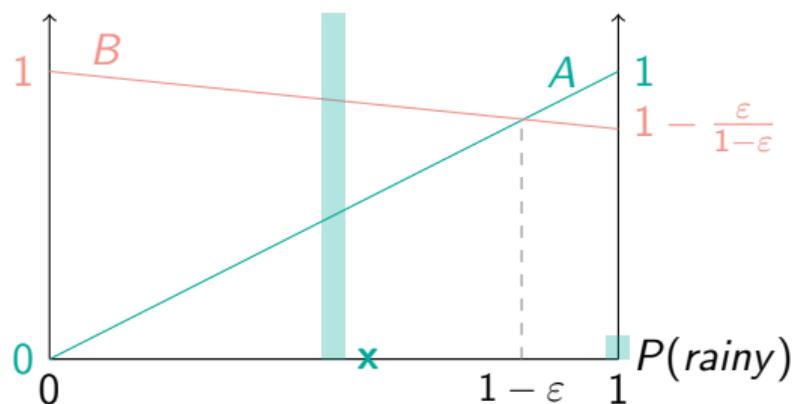
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

# TOY MODEL - HETEROGENEOUS PREFERENCES

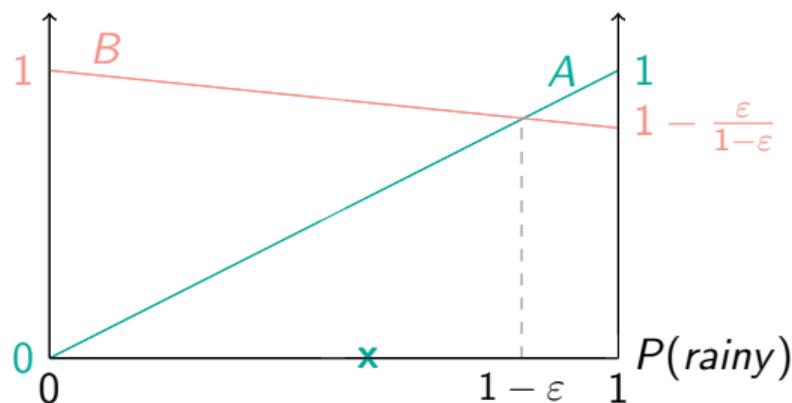
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

## TOY MODEL - HETEROGENEOUS PREFERENCES

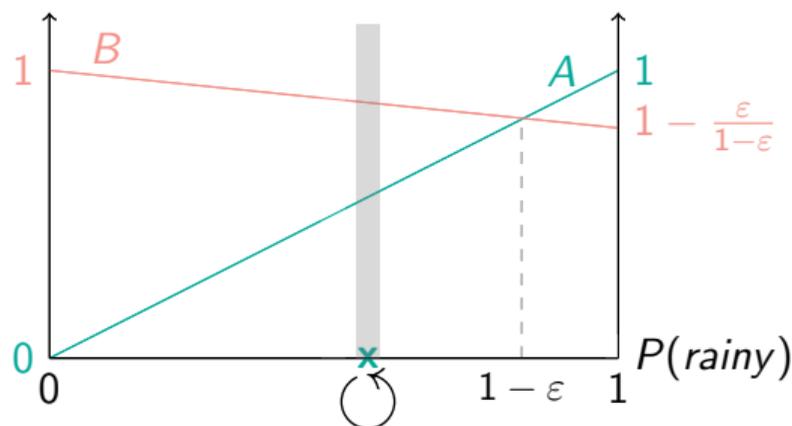
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

# TOY MODEL - HETEROGENEOUS PREFERENCES

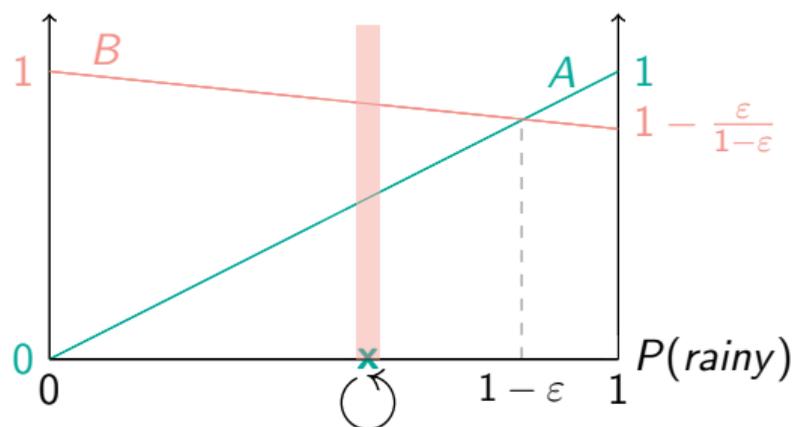
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

# TOY MODEL - HETEROGENEOUS PREFERENCES

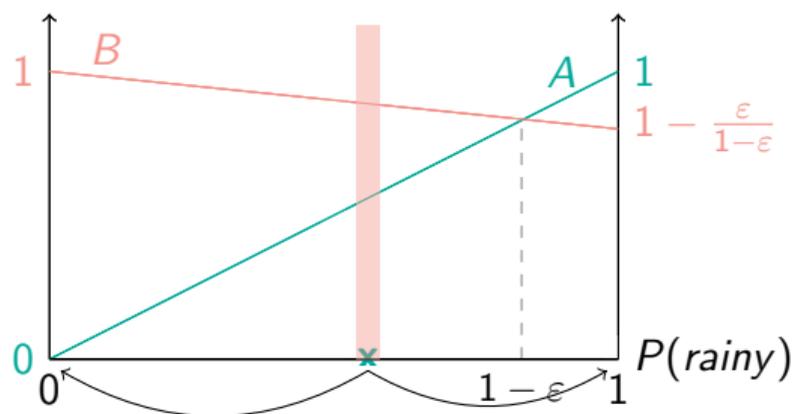
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

# TOY MODEL - HETEROGENEOUS PREFERENCES

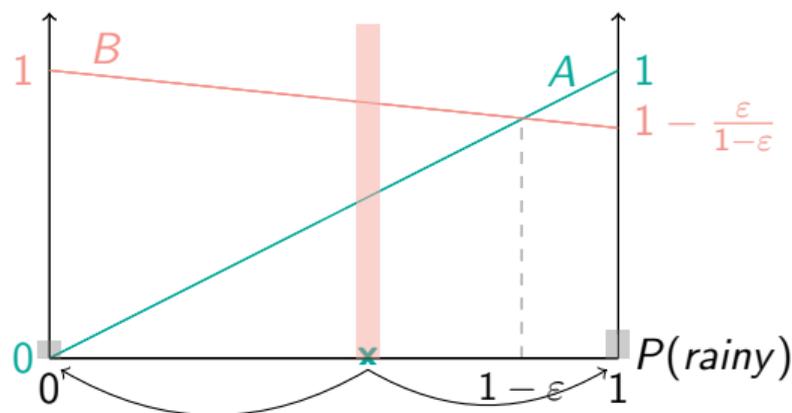
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

# TOY MODEL - HETEROGENEOUS PREFERENCES

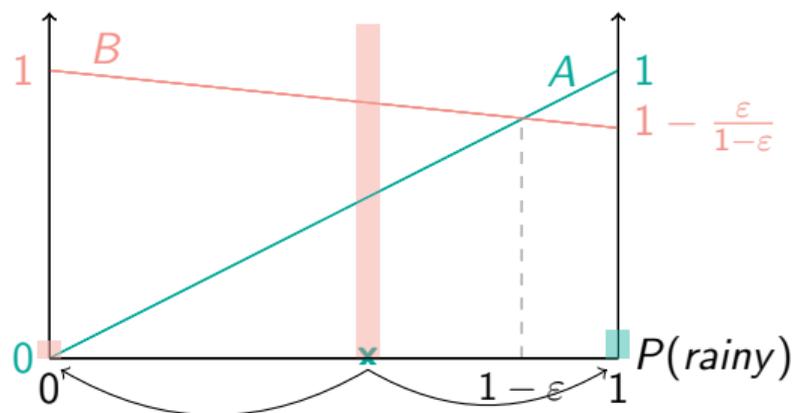
- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

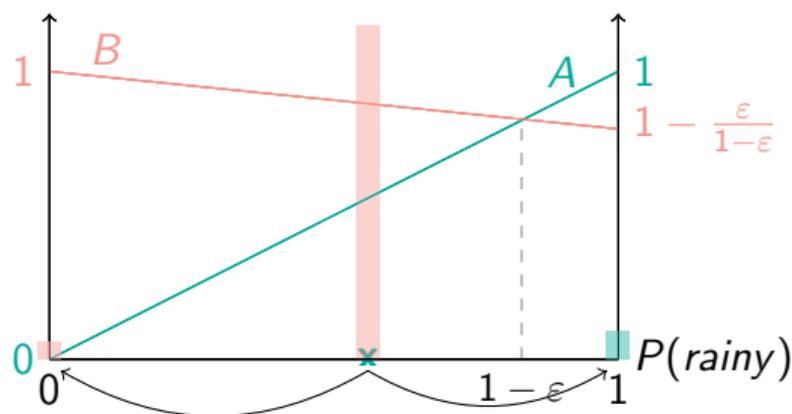
# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ let's see how the second player behaves.
- ▶ if P2 observes P1 planting A, he slightly updates his prior.



- ▶ P2 only plants A if he gets a signal that reveals the season to be rainy.

# TOY MODEL - HETEROGENEOUS PREFERENCES

- ▶ induction: players will only plant the fruit they “dislike” when they get a private signal saying that it’s a good season for it.
- ▶ a player’s action will be **uninformative** about past players’ information.
  - ▶ **anti-herding**: player’s actions only reflect their private information.
  - ▶ opposite of herding (Bikhchandani Hirshleifer Welch 92, Banerjee 92).
- ▶ information fails to accumulate over generations.
- ▶ in this talk, i’ll show that:
  - ▶ this failure depends on heterogeneity of preferences;
  - ▶ arbitrarily small heterogeneity of preferences can lead to breakdown of info accumulation;
  - ▶ discuss extensions, such as optimal network design.

# THE MODEL

- ▶ discrete time model:  $t = 1, 2, 3, \dots$
- ▶ at each period, a different player  $i$  gets to play.
- ▶ (*finite*) space of uncertainty  $\Theta$ .
  - ▶ common prior  $\mu \in \Delta(\Theta)$ .
- ▶ player  $i$  maximizes  $u_i : A_i \times \Theta \rightarrow \mathbb{R}$  uniformly bounded by  $M$ .
  - ▶  $\{u_i\}_i$  is **common knowledge**.
  - ▶ ( $A_i$  is finite).
  - ▶ for all  $\theta$ ,  $i$  has a uniformly strict best response at  $\delta_\theta$ .
- ▶ information structure:
  - ▶ each player  $i$  gets a private signal  $s_i$ , that induces conditional distribution over posteriors  $F_\theta^i \in \Delta(\Delta(\Theta))$ .
  - ▶ player  $i$  observes the action taken by his immediate predecessor.
  - ▶ “no herding” suff condition (e.g.: arbitrarily precise signals or gaussian signals).
- ▶ model:  $\{\Theta, \{A_i, u_i\}_i, \{\{F_\theta^i\}_\theta\}_i\}$ .

# THE MODEL

- ▶ discrete time model:  $t = 1, 2, 3, \dots$
- ▶ at each period, a different player  $i$  gets to play.
- ▶ finite space of uncertainty  $\Theta$ .
  - ▶ common prior  $\mu \in \Delta(\Theta)$ .
- ▶ player  $i$  maximizes  $u_i : A_i \times \Theta \rightarrow \mathbb{R}$  uniformly bounded by  $M$ .
  - ▶  $\{u_i\}_i$  is **common knowledge**.
  - ▶ ( $A_i$  is finite).
  - ▶ for all  $\theta$ ,  $i$  has a uniformly strict best response at  $\delta_\theta$ .
- ▶ information structure:
  - ▶ each player  $i$  gets a private signal  $s_i$ , that induces conditional distribution over posteriors  $F_\theta^i \in \Delta(\Delta(\Theta))$ .
  - ▶ **player  $i$  observes the action taken by his immediate predecessor.**
  - ▶ “no herding” suff condition (e.g.: arbitrarily precise signals or gaussian signals).
- ▶ model:  $\{\Theta, \{A_i, u_i\}_i, \{\{F_\theta^i\}_\theta\}_i\}$ .

# THE MODEL

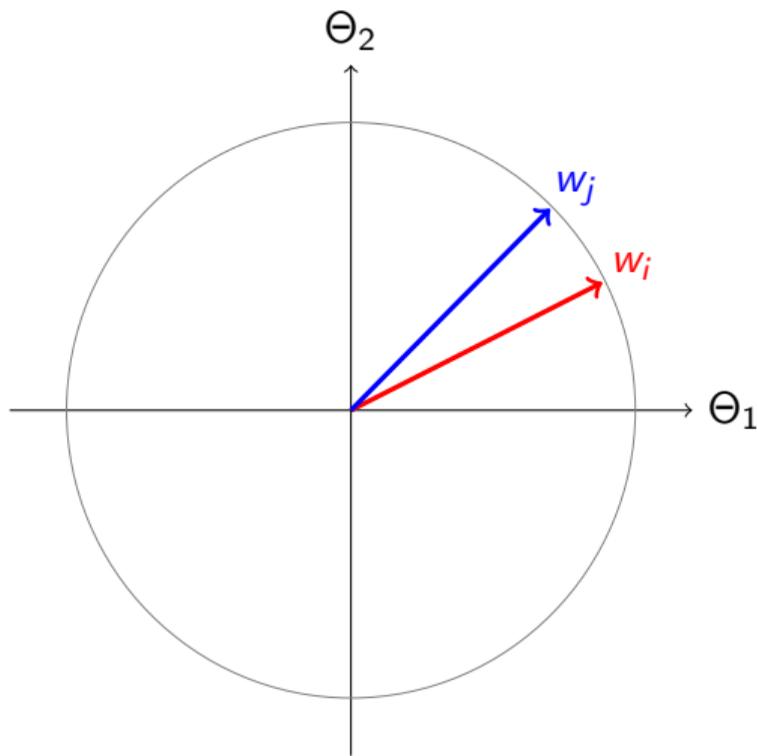
- ▶ discrete time model:  $t = 1, 2, 3, \dots$
- ▶ at each period, a different player  $i$  gets to play.
- ▶ finite space of uncertainty  $\Theta$ .
  - ▶ common prior  $\mu \in \Delta(\Theta)$ .
- ▶ player  $i$  maximizes  $u_i : A_i \times \Theta \rightarrow \mathbb{R}$  uniformly bounded by  $M$ .
  - ▶  $\{u_i\}_i$  is **common knowledge**.
  - ▶  $A_i$  is finite.
  - ▶ for all  $\theta$ ,  $i$  has a uniformly strict best response at  $\delta_\theta$ .
- ▶ information structure:
  - ▶ each player  $i$  gets a private signal  $s_i$ , that induces conditional distribution over posteriors  $F_\theta^i \in \Delta(\Delta(\Theta))$ .
  - ▶ player  $i$  observes the action taken by his immediate predecessor.
  - ▶ **“no herding” suff condition (e.g: arbitrarily precise signals or gaussian signals)**.
- ▶ model:  $\{\Theta, \{A_i, u_i\}_i, \{\{F_\theta^i\}_\theta\}_i\}$ .

# INFO STRUCTURE ASSUMPTIONS

- ▶ **assumption 1:** “no herding sufficient assumption”
  - ▶ arbitrarily precise signals (based on Smith Sorensen 2000):  $\delta_\theta \in \text{supp}F_\theta^i$ .
  - ▶ gaussian signal structure (as Example 1).
  
- ▶ **assumption 2:** informativeness level of the signal structure bounded away from zero:  $I(\mu, \{F^i\}_i) > \varepsilon$  for some  $\varepsilon$ .

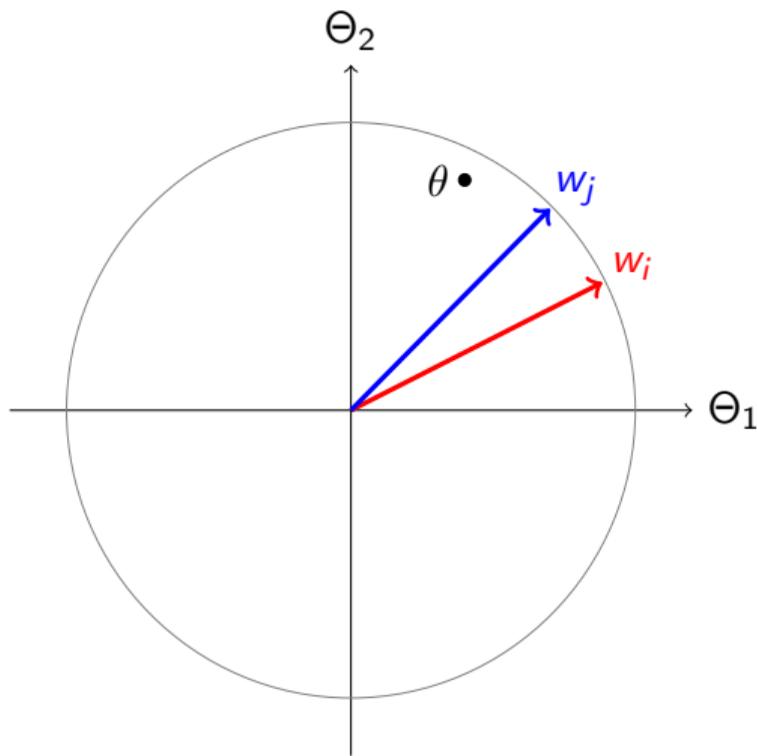
## EXAMPLE 2: GAUSSIAN WORLD

- ▶  $\Theta = \mathbb{R}^2 = \Theta_1 \times \Theta_2$
- ▶  $u_i(a, \theta) = -(a - w_i \cdot \theta)^2$ 
  - ▶  $A_i = \mathbb{R}$  (actions are scalars)
  - ▶  $\|w_i\| = 1$
  - ▶  $w_i$  determines what dimension  $i$  cares about.
- ▶  $\mu \sim N(0, I)$
- ▶  $s_i = \theta + \varepsilon_i$ , where  $\varepsilon_i \sim N(0, \Sigma)$



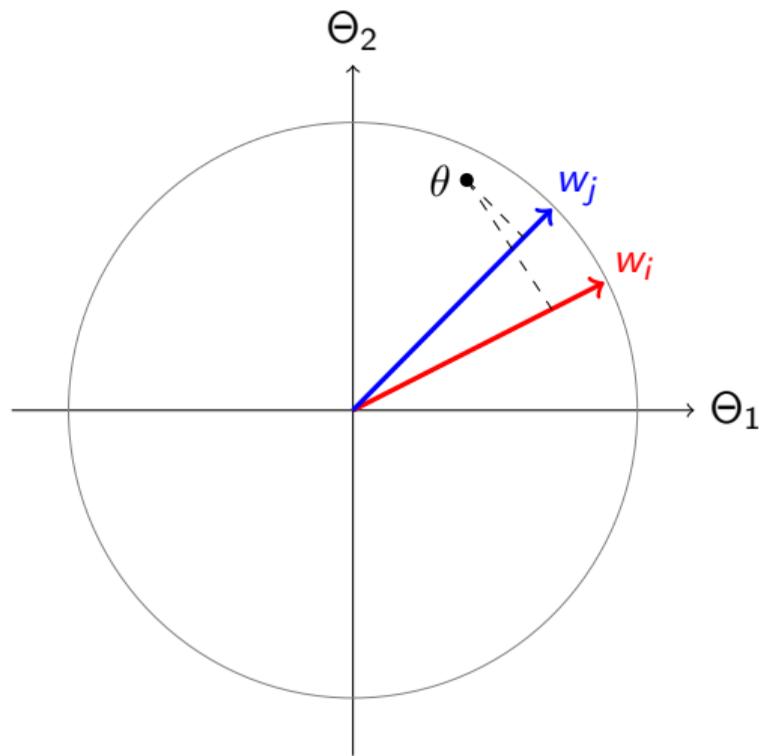
## EXAMPLE 2: GAUSSIAN WORLD

- ▶  $\Theta = \mathbb{R}^2 = \Theta_1 \times \Theta_2$
- ▶  $u_i(a, \theta) = -(a - w_i \cdot \theta)^2$ 
  - ▶  $A_i = \mathbb{R}$  (actions are scalars)
  - ▶  $\|w_i\| = 1$
  - ▶  $w_i$  determines what dimension  $i$  cares about.
- ▶  $\mu \sim N(0, I)$
- ▶  $s_i = \theta + \varepsilon_i$ , where  $\varepsilon_i \sim N(0, \Sigma)$



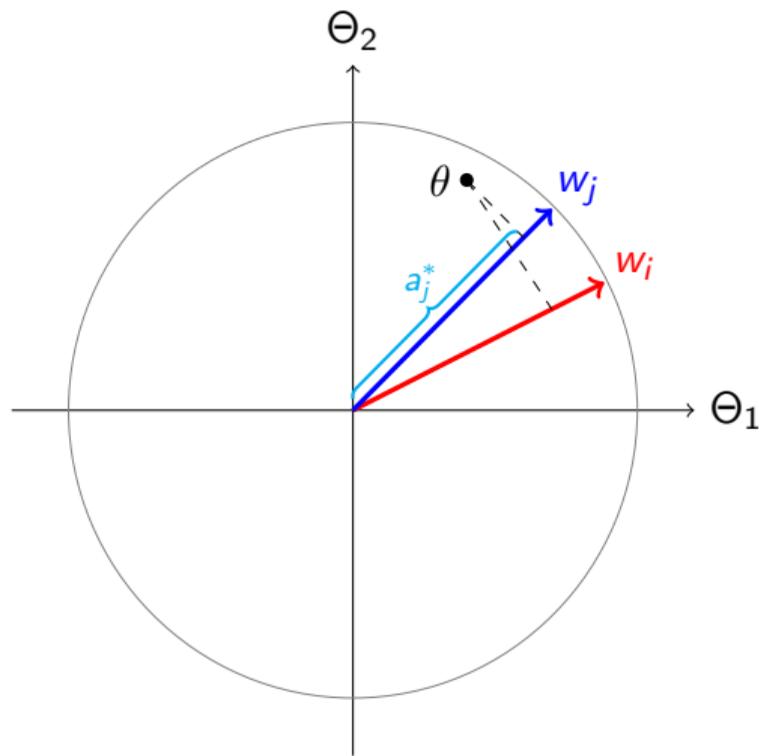
## EXAMPLE 2: GAUSSIAN WORLD

- ▶  $\Theta = \mathbb{R}^2 = \Theta_1 \times \Theta_2$
- ▶  $u_i(a, \theta) = -(a - w_i \cdot \theta)^2$ 
  - ▶  $A_i = \mathbb{R}$  (actions are scalars)
  - ▶  $\|w_i\| = 1$
  - ▶  $w_i$  determines what dimension  $i$  cares about.
- ▶  $\mu \sim N(0, I)$
- ▶  $s_i = \theta + \varepsilon_i$ , where  $\varepsilon_i \sim N(0, \Sigma)$



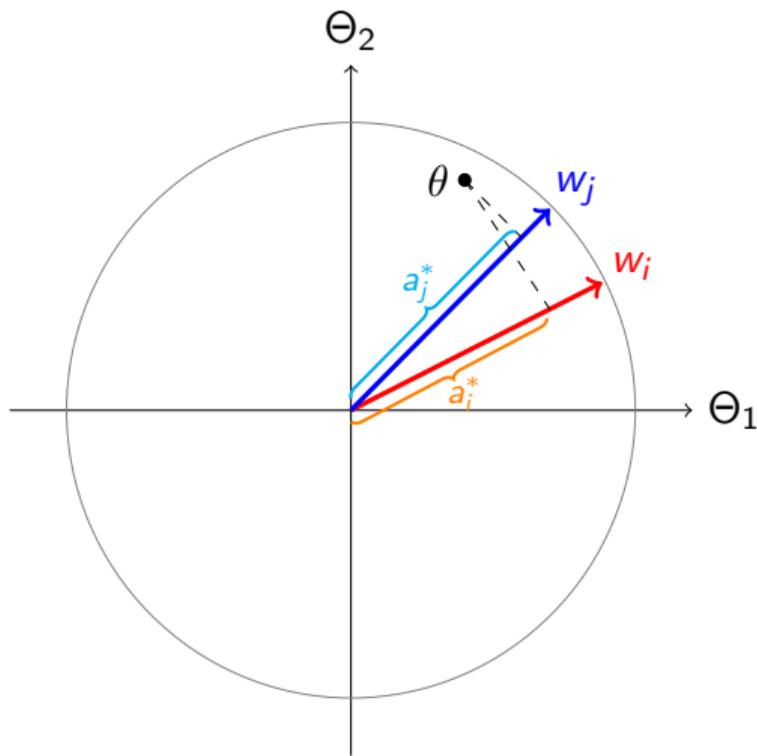
## EXAMPLE 2: GAUSSIAN WORLD

- ▶  $\Theta = \mathbb{R}^2 = \Theta_1 \times \Theta_2$
- ▶  $u_i(a, \theta) = -(a - w_i \cdot \theta)^2$ 
  - ▶  $A_i = \mathbb{R}$  (actions are scalars)
  - ▶  $\|w_i\| = 1$
  - ▶  $w_i$  determines what dimension  $i$  cares about.
- ▶  $\mu \sim N(0, I)$
- ▶  $s_i = \theta + \varepsilon_i$ , where  $\varepsilon_i \sim N(0, \Sigma)$



## EXAMPLE 2: GAUSSIAN WORLD

- ▶  $\Theta = \mathbb{R}^2 = \Theta_1 \times \Theta_2$
- ▶  $u_i(a, \theta) = -(a - w_i \cdot \theta)^2$ 
  - ▶  $A_i = \mathbb{R}$  (actions are scalars)
  - ▶  $\|w_i\| = 1$
  - ▶  $w_i$  determines what dimension  $i$  cares about.
- ▶  $\mu \sim N(0, I)$
- ▶  $s_i = \theta + \varepsilon_i$ , where  $\varepsilon_i \sim N(0, \Sigma)$



# BENCHMARK: ASYMPTOTIC LEARNING

## DEFINITION 1

The model features **asymptotic learning** if, in equilibrium  $\sigma^*$ , agents get arbitrarily close to the best payoff possible for the true state of the world. That is,

$$|u_i(\sigma_i^*, \theta) - \max_a u_i(a, \theta)| \rightarrow_p 0.$$

# THE GAUSSIAN EXAMPLE

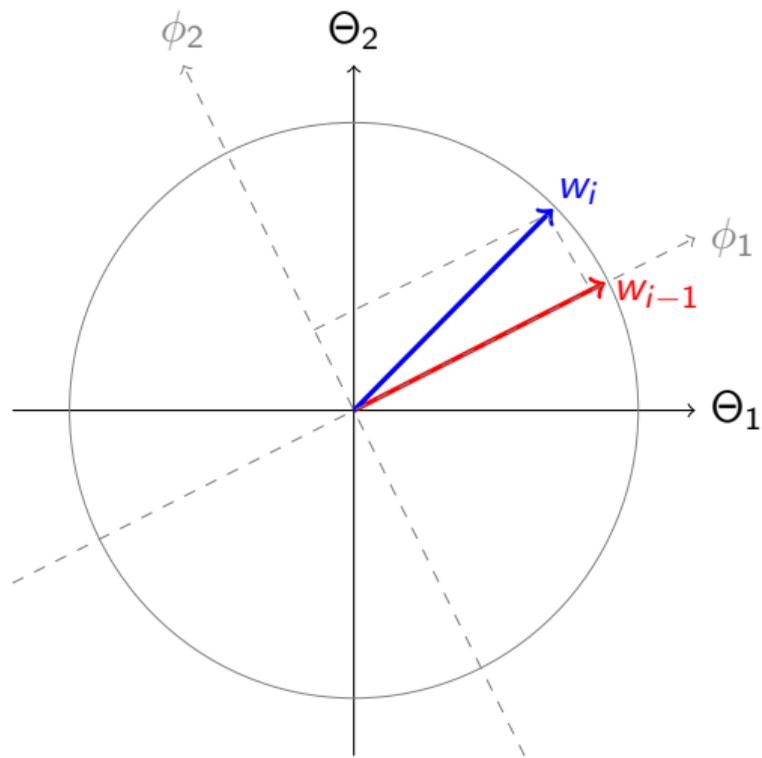
- ▶ let's see if asymptotic learning happens under the Gaussian example.

## PROPOSITION 1

*In the Gaussian World model, asymptotic learning happens if and only if the preference vectors converge to being on the same direction, that is, if*

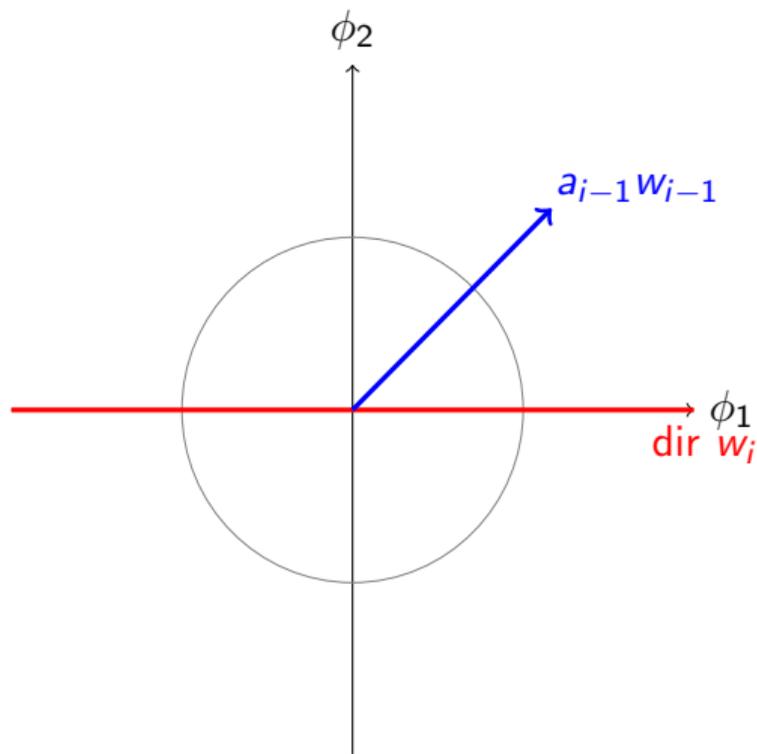
$$\lim_{i \rightarrow \infty} |w_i \cdot w_{i+1}| = 1.$$

# THE GAUSSIAN EXAMPLE



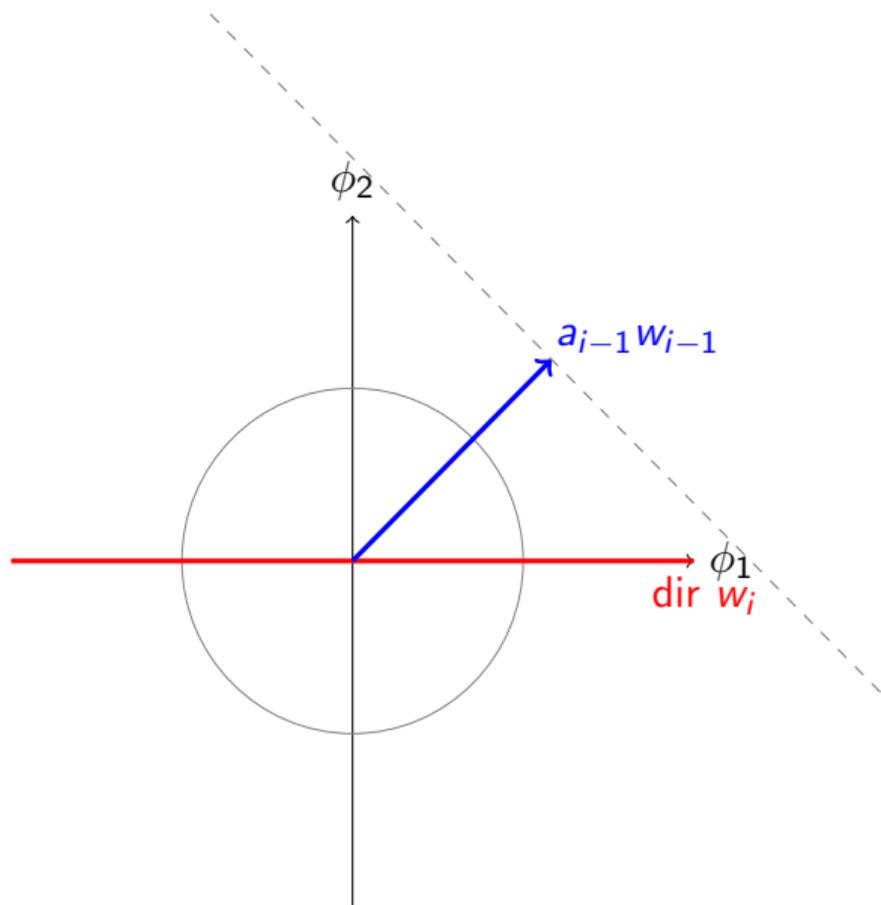
# THE GAUSSIAN EXAMPLE

- ▶ suppose predecessor is perfectly informed.
- ▶ by observing the predecessor's actions, the posterior will have support only on the dimension orthogonal to the predecessor's preferences  $w_{i-1}$ .



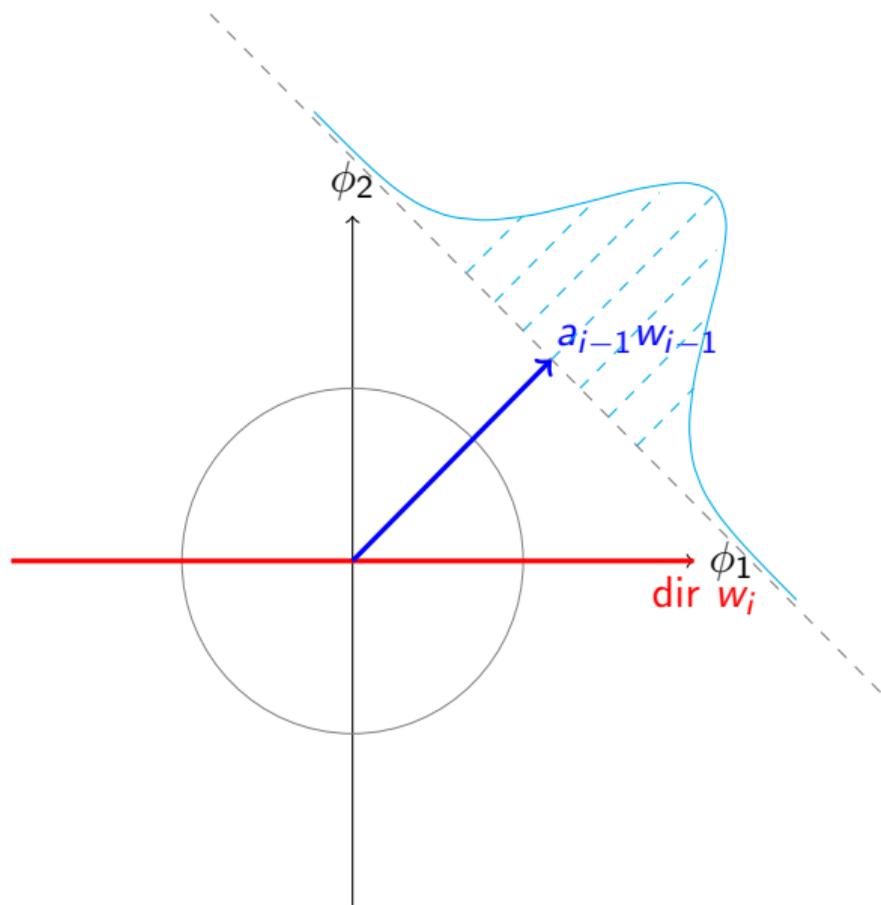
# THE GAUSSIAN EXAMPLE

- ▶ suppose predecessor is perfectly informed.
- ▶ by observing the predecessor's actions, the posterior will have support only on the dimension orthogonal to the predecessor's preferences  $w_{i-1}$ .



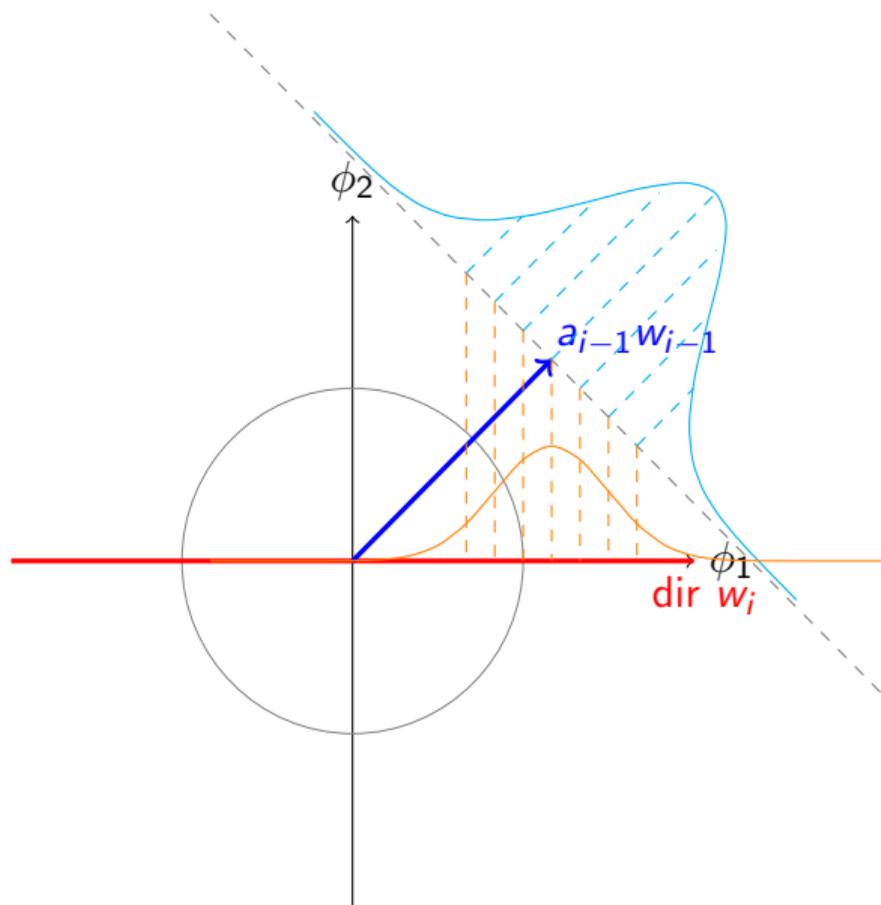
# THE GAUSSIAN EXAMPLE

- ▶ suppose predecessor is perfectly informed.
- ▶ by observing the predecessor's actions, the posterior will have support only on the dimension orthogonal to the predecessor's preferences  $w_{i-1}$ .



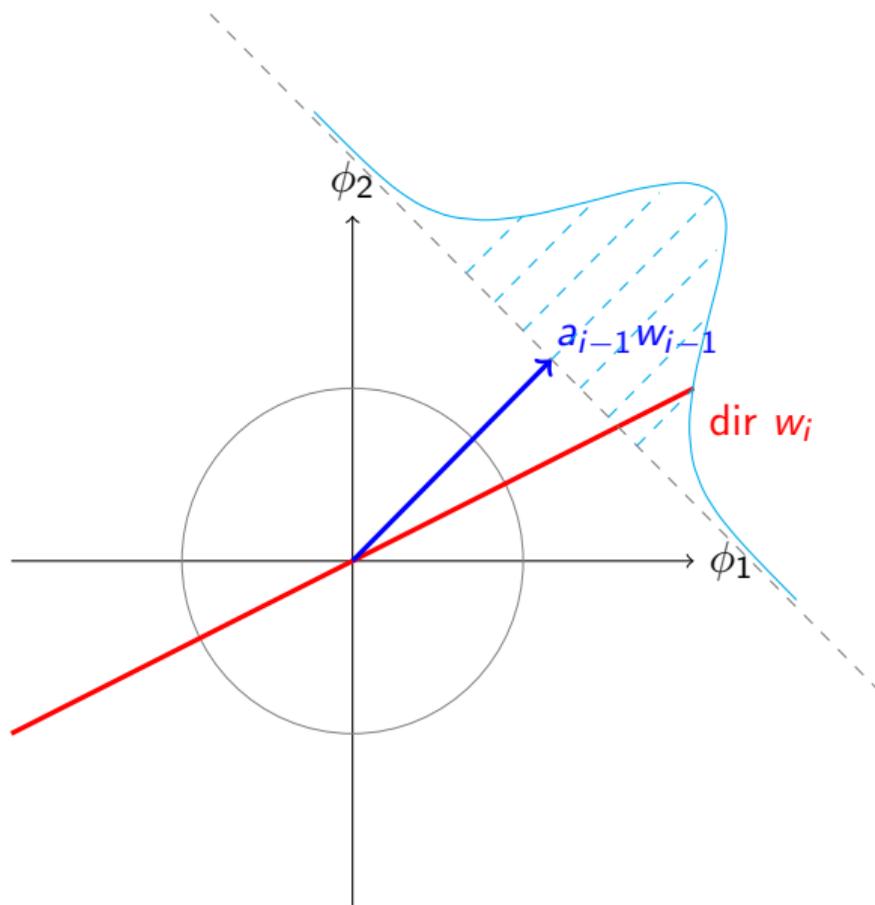
# THE GAUSSIAN EXAMPLE

- ▶ but what matters for the successor is the projection of that interim belief onto the direction  $w_i$ .



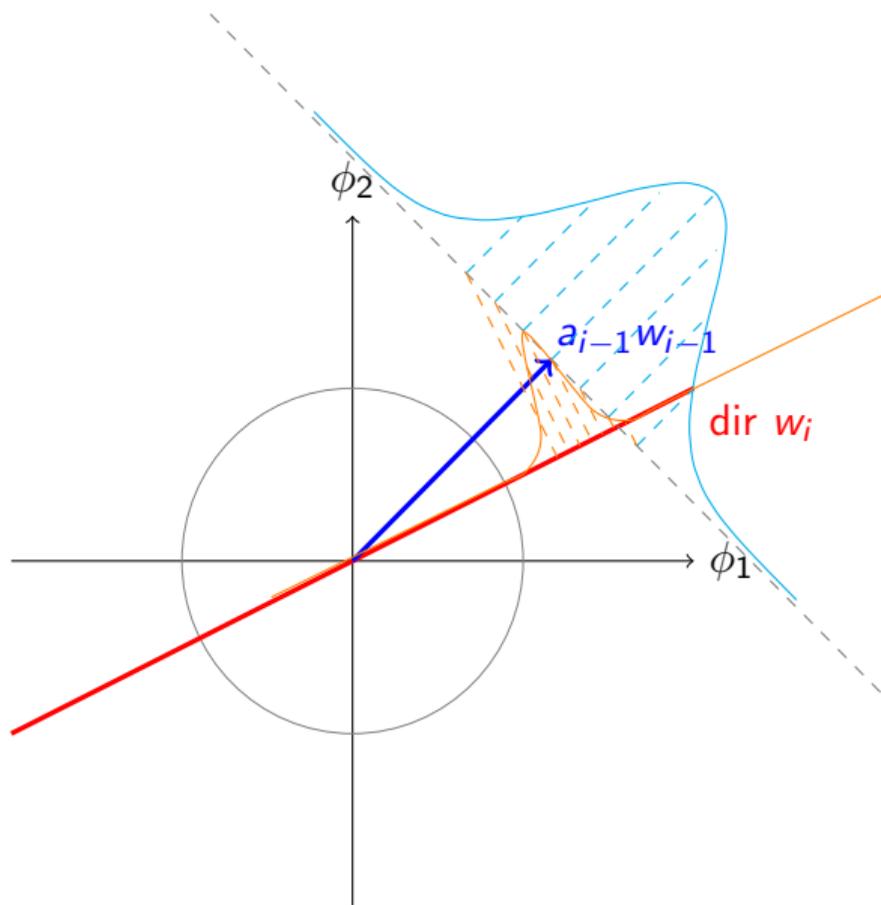
# THE GAUSSIAN EXAMPLE

- ▶ as the directions converge, those projections give rise to a posterior with lower variance.

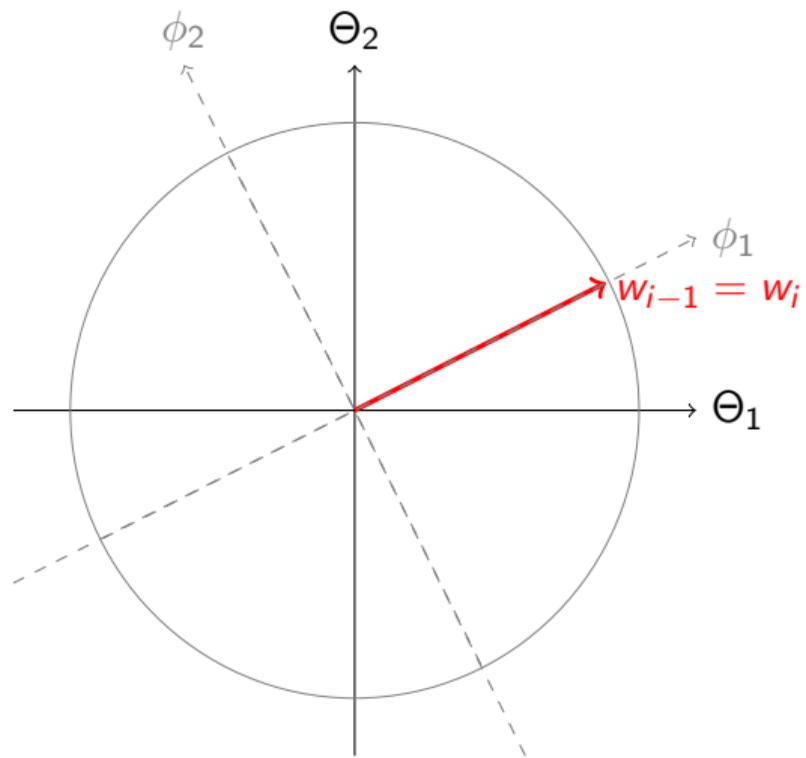


# THE GAUSSIAN EXAMPLE

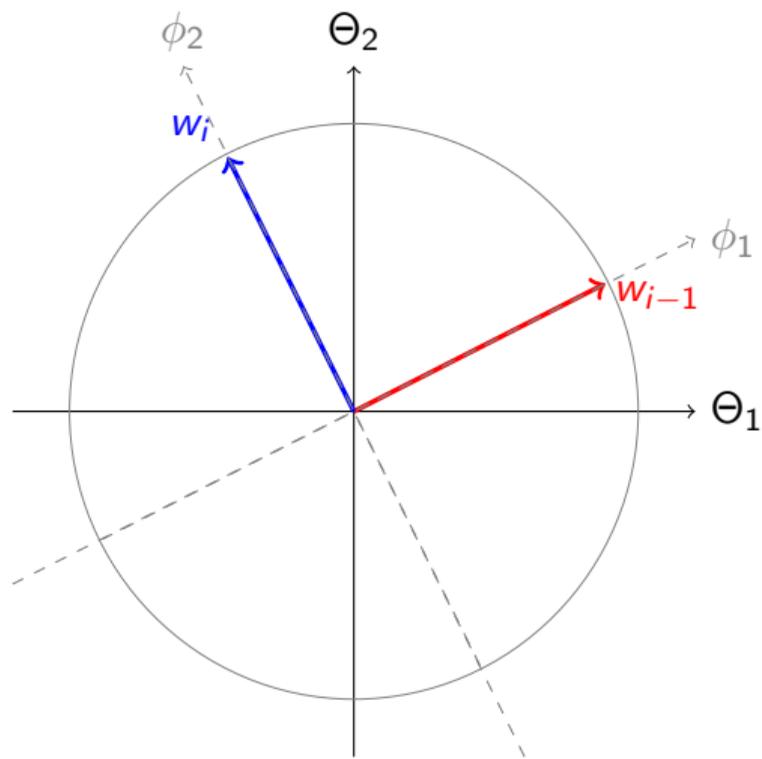
- ▶ as the directions converge, those projections give rise to a posterior with lower variance.



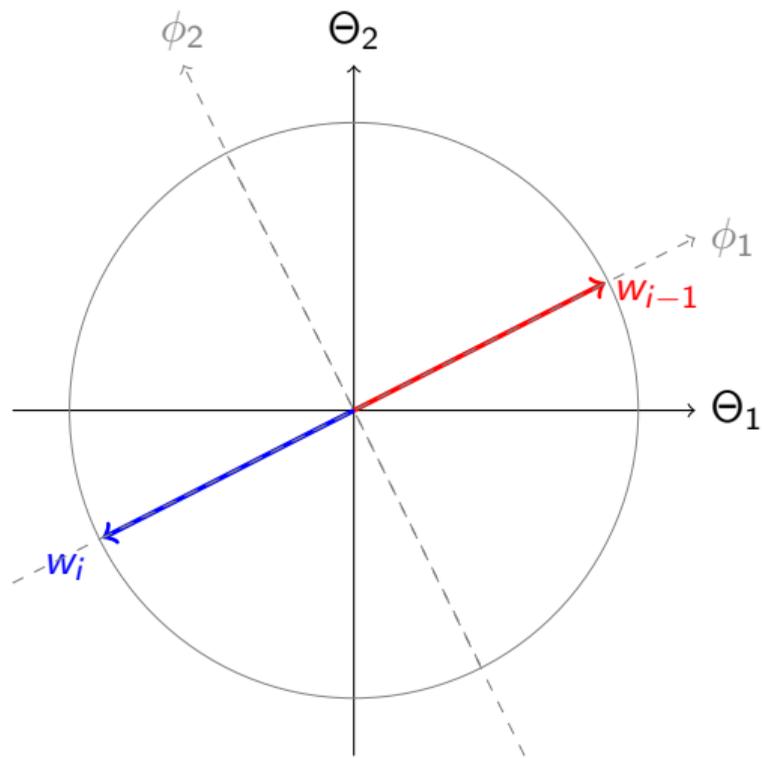
# THE GAUSSIAN EXAMPLE



# THE GAUSSIAN EXAMPLE



# THE GAUSSIAN EXAMPLE



# INFORMATIONAL CONTENT OF BEHAVIOR AT CERTAINTY

- ▶ the Gaussian world suggests that players must care about the same “aspects” of the world, at least at certainty.

## DEFINITION 2

A **best-response correspondence** for player  $i$  is a mapping  $BR_i : \Delta(\Theta) \rightrightarrows A_i$  such that

$$BR_i(\tilde{\mu}) = \arg \max_{a \in A_i} \mathbb{E}_{\tilde{\mu}}[u_i(a, \theta)].$$

## DEFINITION 3

Player  $i$ 's **informational content of behavior at certainty** is a partition  $X_i$  of  $\Theta$  such that :

$$BR_i(\delta_\theta) = BR_i(\delta_{\theta'}) \iff \exists x \in X_i \text{ such that } \theta, \theta' \in x$$

# INFORMATIONAL CONTENT OF BEHAVIOR AT CERTAINTY

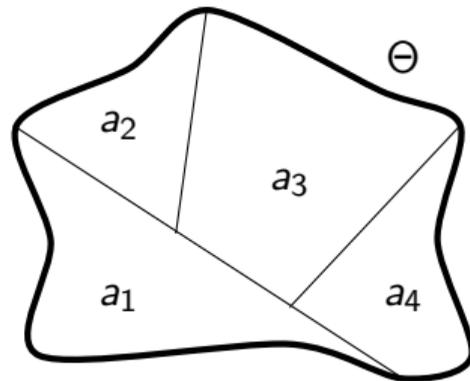


FIGURE: illustration of an informational content of behavior at certainty

# INFORMATIONAL CONTENT OF BEHAVIOR AT CERTAINTY

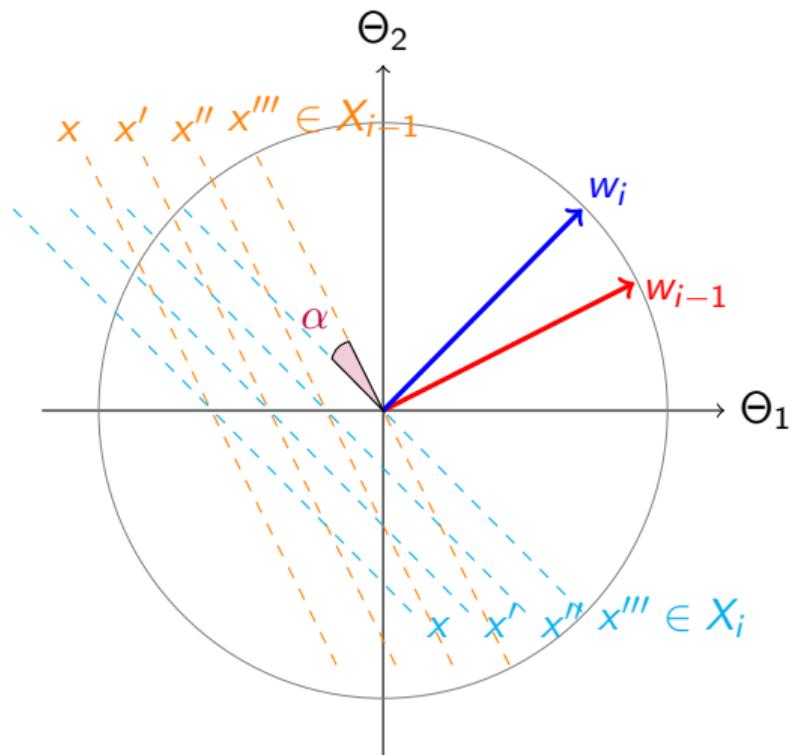


FIGURE: illustration of an informational content of behavior at certainty for the gaussian world.  $\alpha \rightarrow 0$  iff  $VI(X_i, X_{i-1}) \rightarrow 0$ .

# THEOREM 1 - A NECESSARY CONDITION

## THEOREM 1

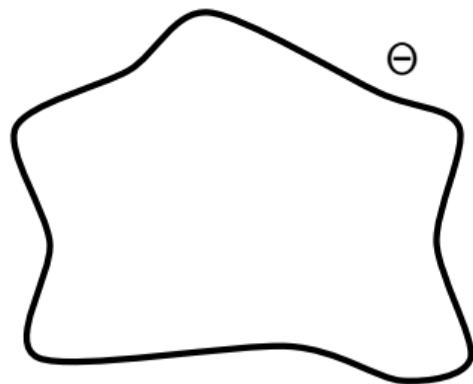
*The existence of a partition  $X$  of  $\Theta$  such that the sequence of informational contents at certainty converges to  $X$ ,  $\{X_i\} \rightarrow X$ , is a necessary condition for the model to have asymptotic learning.*

► The Metric of Convergence (Variation of Information)

# THEOREM 1 - SKETCH OF THE PROOF

- ▶ perfectly informed predecessor as the benchmark.
- ▶ “discrepancy sets”
  - ▶ states that wouldn't be maximized by learning  $X_{i-1}$ .

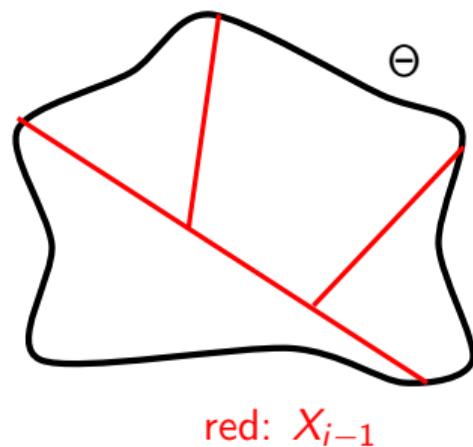
$$SD_i = \{\theta : BR_i(X_{i-1}(\theta)) \neq BR_i(\delta_\theta)\}$$



# THEOREM 1 - SKETCH OF THE PROOF

- ▶ perfectly informed predecessor as the benchmark.
- ▶ “discrepancy sets”
  - ▶ states that wouldn't be maximized by learning  $X_{i-1}$ .

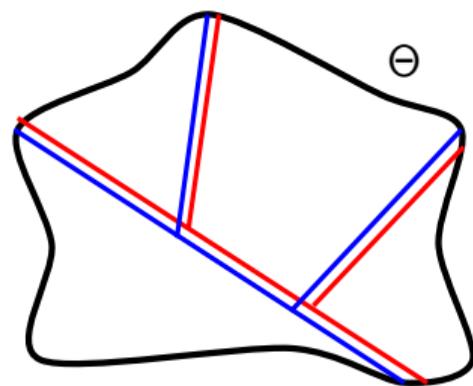
$$SD_i = \{\theta : BR_i(X_{i-1}(\theta)) \neq BR_i(\delta_\theta)\}$$



# THEOREM 1 - SKETCH OF THE PROOF

- ▶ perfectly informed predecessor as the benchmark.
- ▶ “discrepancy sets”
  - ▶ states that wouldn't be maximized by learning  $X_{i-1}$ .

$$SD_i = \{\theta : BR_i(X_{i-1}(\theta)) \neq BR_i(\delta_\theta)\}$$



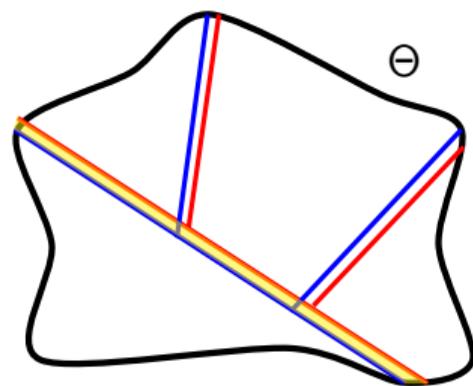
red:  $X_{i-1}$

blue:  $X_i$

# THEOREM 1 - SKETCH OF THE PROOF

- ▶ perfectly informed predecessor as the benchmark.
- ▶ “discrepancy sets”
  - ▶ states that wouldn't be maximized by learning  $X_{i-1}$ .

$$SD_i = \{\theta : BR_i(X_{i-1}(\theta)) \neq BR_i(\delta_\theta)\}$$

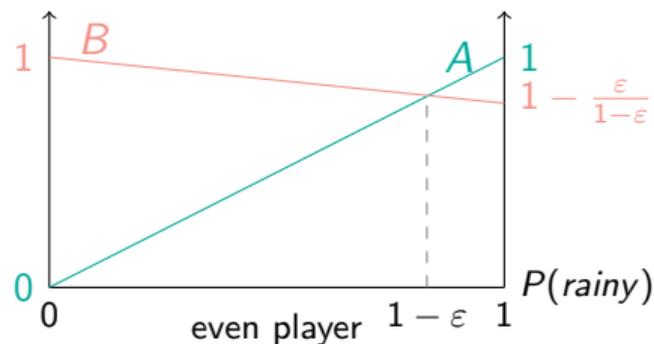
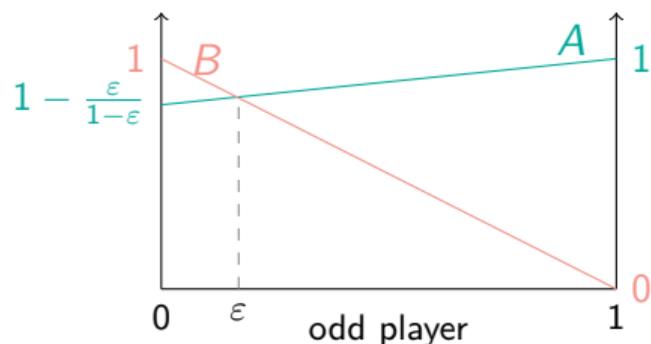


red:  $X_{i-1}$

blue:  $X_i$

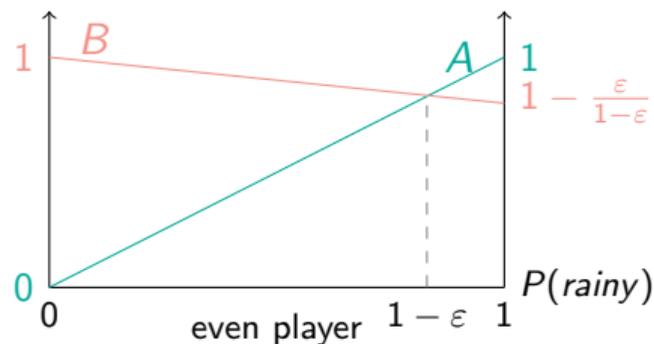
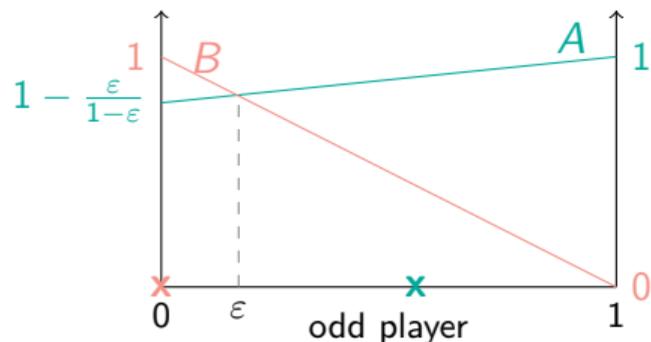
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is it **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



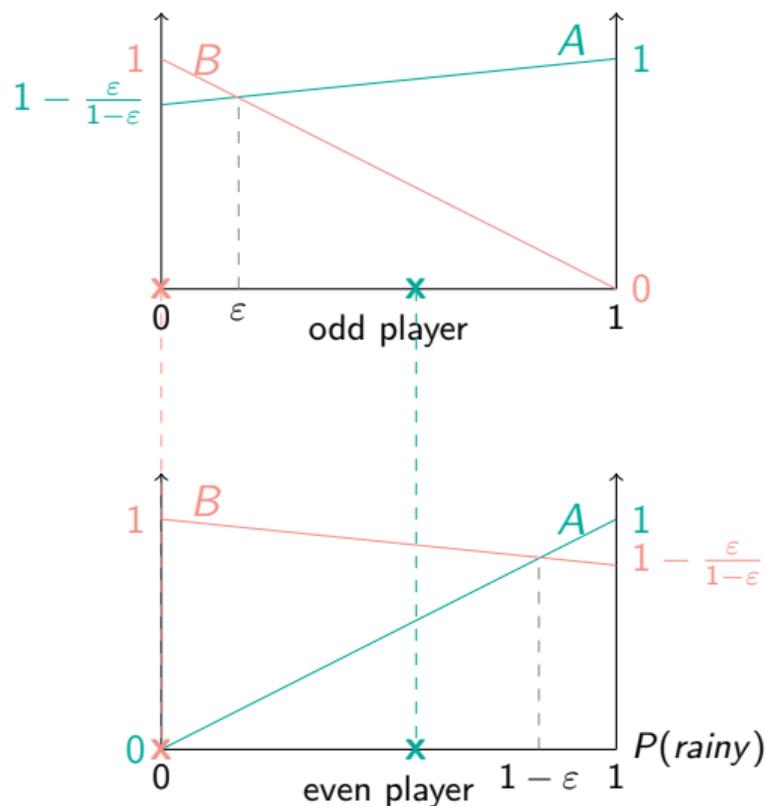
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is it **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



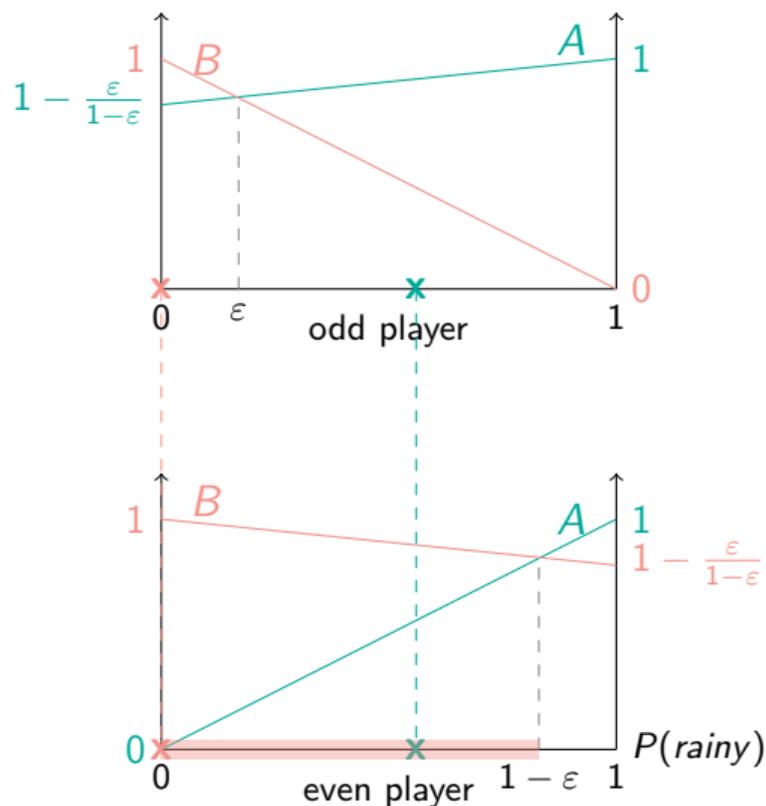
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is is **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



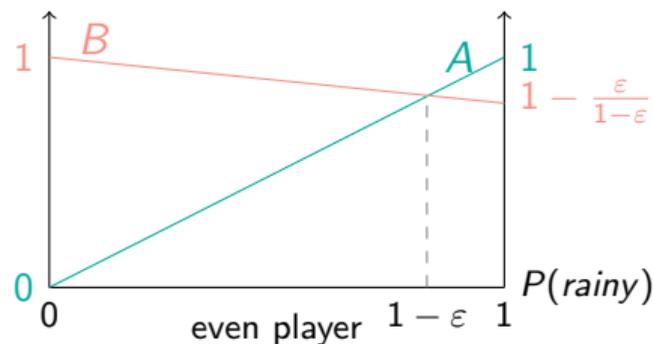
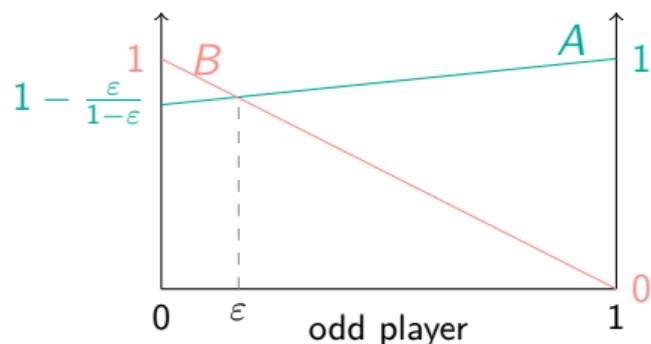
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is it **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



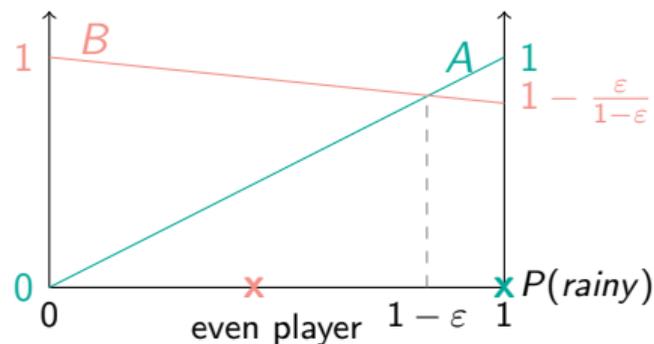
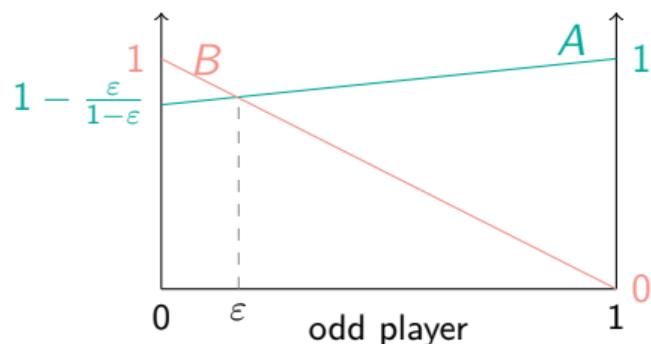
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is is **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



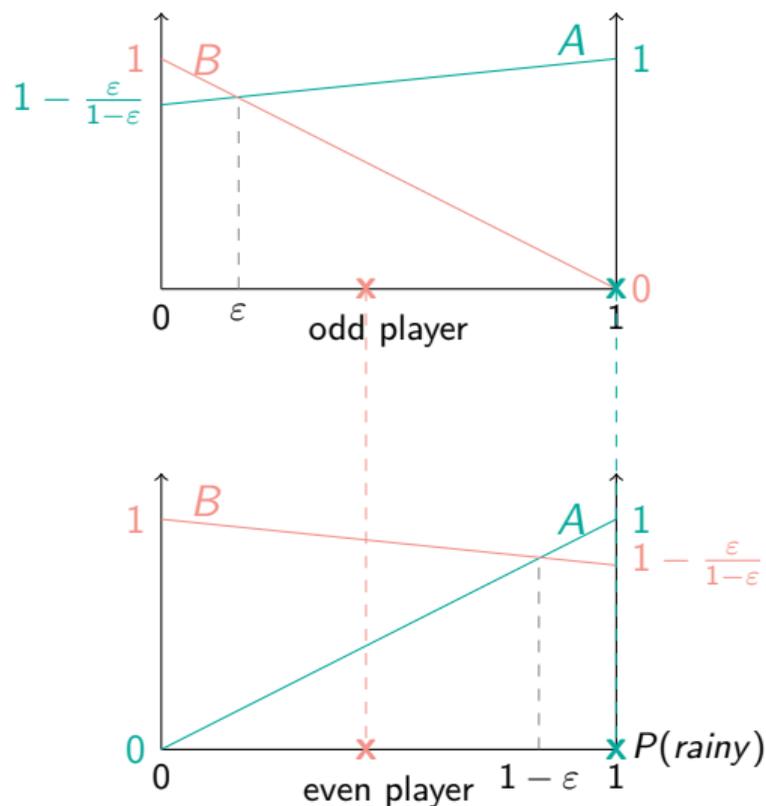
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is is **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



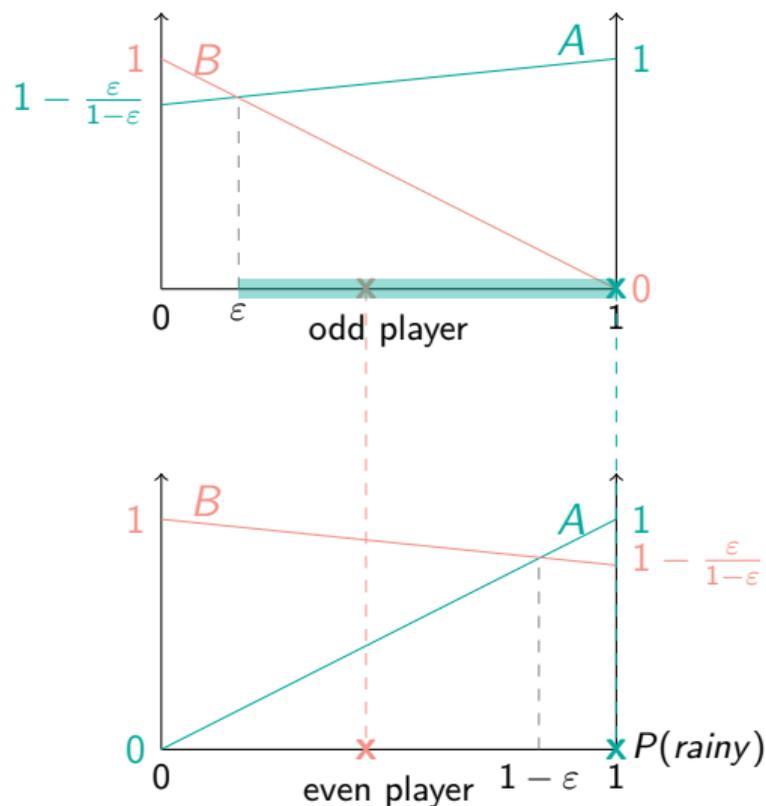
# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is is **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



# NECESSARY BUT NOT SUFFICIENT

- ▶ similar behavior at certainty is **necessary**, but is is **sufficient**?
- ▶ no. counterexample: anti-herding model.
- ▶ informational content at certainty is the same for all players.
  - ▶  $X_i = \{\{\text{dry}\}, \{\text{rainy}\}\}$
- ▶ as we established, there is no asymptotic learning.



## THEOREM 2

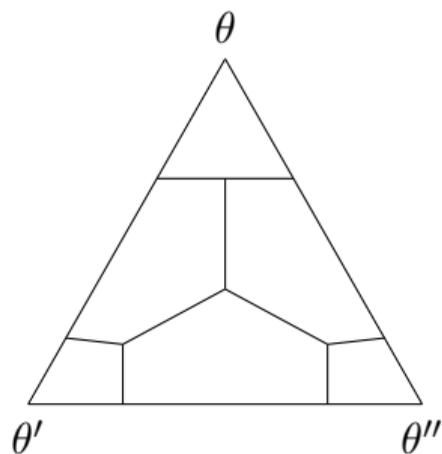
- ▶ **intuition:** the driving force in the anti herding example is that precise beliefs get contaminated by beliefs close to the prior, losing the strength of the accumulation over time.
- ▶ Theorem 2 shows a sufficient condition to avoid that contamination for every signal structure.

### DEFINITION 4

A **best response coarsening for player  $i$**  is a partition  $C_i$  of  $\Delta(\Theta)$  such that for every  $c \in C_i$ , there exists a subset  $\tilde{A} \subseteq A_i$  for which  $c_i = \bigcup_{a \in \mathcal{P}\tilde{A}} BR_i^{-1}(a)$ .

A best response coarsening is **convex** if all its elements are convex sets.

## THEOREM 2



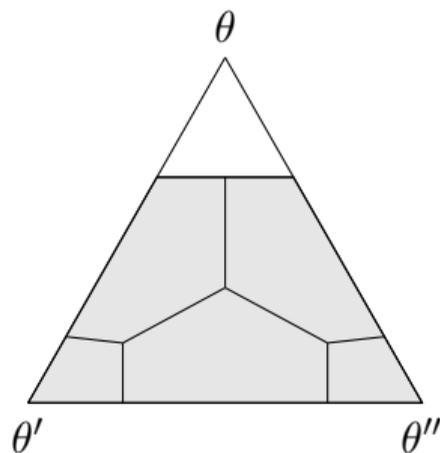
### DEFINITION 4

A **best response coarsening for player  $i$**  is a partition  $C_i$  of  $\Delta(\Theta)$  such that for every  $c \in C_i$ , there exists a subset  $\tilde{A} \subseteq A_i$  for which  $c_i = \bigcup_{a \in \tilde{A}} BR_i^{-1}(a)$ .

A best response coarsening is **convex** if all its elements are convex sets.

- ▶ suppose we have a player with this best response partition.

## THEOREM 2



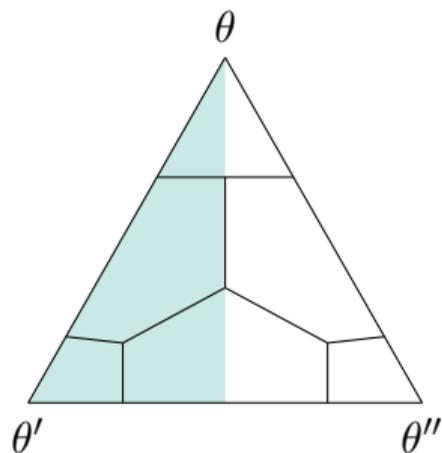
### DEFINITION 4

A **best response coarsening for player  $i$**  is a partition  $C_i$  of  $\Delta(\Theta)$  such that for every  $c \in C_i$ , there exists a subset  $\tilde{A} \subseteq A_i$  for which  $c_i = \cup_{a \in \mathcal{P}\tilde{A}} BR_i^{-1}(a)$ .

A best response coarsening is **convex** if all its elements are convex sets.

- ▶ suppose we have a player with this best response partition.
- ▶ the partition {white triangle, gray diamond} is a convex coarsening of this player's best response partition.

## THEOREM 2



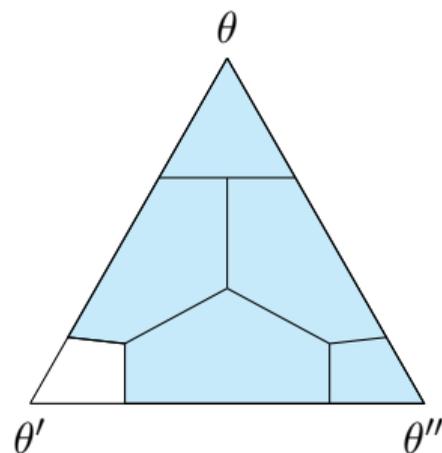
### DEFINITION 4

A **best response coarsening for player  $i$**  is a partition  $C_i$  of  $\Delta(\Theta)$  such that for every  $c \in C_i$ , there exists a subset  $\tilde{A} \subseteq A_i$  for which  $c_i = \cup_{a \in \tilde{A}} BR_i^{-1}(a)$ .

A best response coarsening is **convex** if all its elements are convex sets.

- ▶ suppose we have a player with this best response partition.
- ▶ the partition {white triangle, gray diamond} is a convex coarsening of this player's best response partition.

## THEOREM 2



### DEFINITION 4

A **best response coarsening for player  $i$**  is a partition  $C_i$  of  $\Delta(\Theta)$  such that for every  $c \in C_i$ , there exists a subset  $\tilde{A} \subseteq A_i$  for which  $c_i = \cup_{a \in \mathcal{P}\tilde{A}} BR_i^{-1}(a)$ .

A best response coarsening is **convex** if all its elements are convex sets.

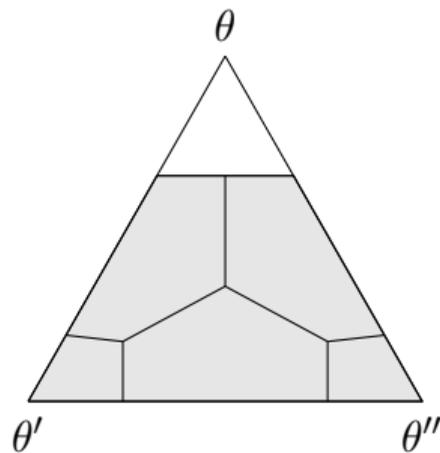
- ▶ suppose we have a player with this best response partition.
- ▶ the partition {white diamond, blue area} is a coarsening of this player's best response partition, but is not convex.

## THEOREM 2 - SEPARATION

### DEFINITION 5

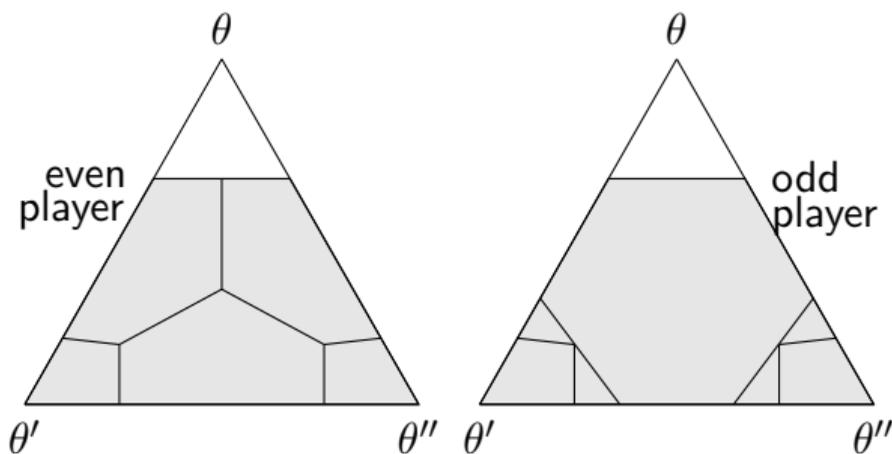
An event  $e \subseteq E \subseteq \Theta$  is **separated** at  $E$  if there exists a sequence of best response coarsenings of  $\Delta(E)$ ,  $\{C_i\}$ , that converges to a convex partition  $C$  of  $E$  such that:

- ▶ there exists  $c \in C$  for which  $\delta_e \subseteq c$ , and
  - ▶  $\delta_{e^c} \cap c = \emptyset$ .
- ▶ in this example, if the sequence of best response partitions converges to the one illustrated on the right, then  $\{\theta\}$  is separated.



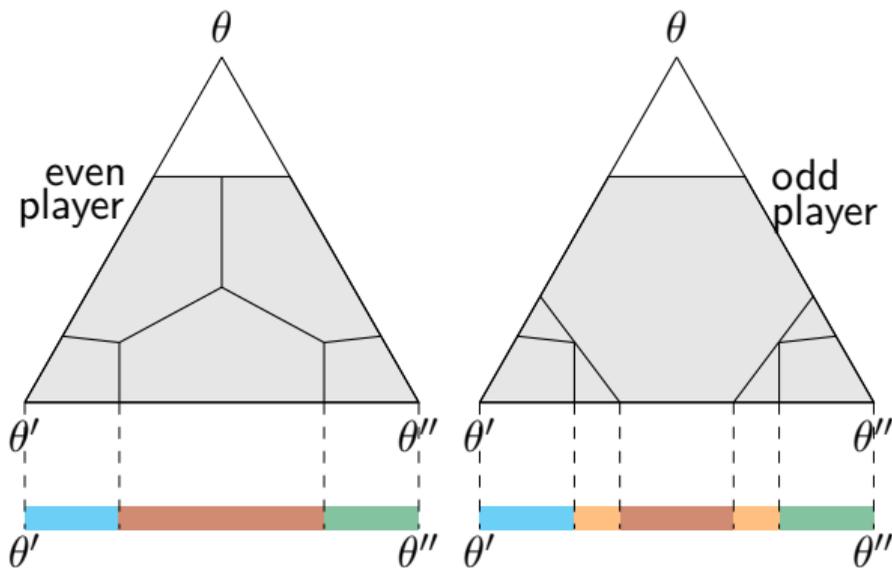
## THEOREM 2 - SEPARATION

- ▶ theorem 2 will show that if  $\{\theta\}$  can be separated, then, in the limit, players will be able to learn if the event is  $\{\theta\}$  or  $\{\theta', \theta''\}$ .
- ▶ but then we can use the same criterium to try to distinguish between  $\theta'$  and  $\theta''$ .
- ▶ in the second round, we can merge the orange and the pink areas, and separate  $\theta'$  and  $\theta''$ .



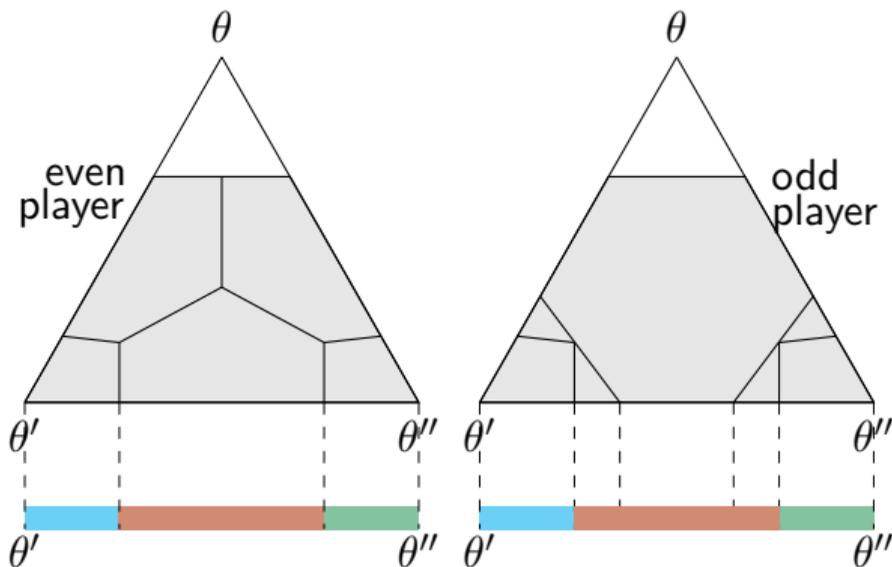
## THEOREM 2 - SEPARATION

- ▶ theorem 2 will show that if  $\{\theta\}$  can be separated, then, in the limit, players will be able to learn if the event is  $\{\theta\}$  or  $\{\theta', \theta''\}$ .
- ▶ but then we can use the same criterium to try to distinguish between  $\theta'$  and  $\theta''$ .
- ▶ in the second round, we can merge the orange and the pink areas, and separate  $\theta'$  and  $\theta''$ .



## THEOREM 2 - SEPARATION

- ▶ theorem 2 will show that if  $\{\theta\}$  can be separated, then, in the limit, players will be able to learn if the event is  $\{\theta\}$  or  $\{\theta', \theta''\}$ .
- ▶ but then we can use the same criterium to try to distinguish between  $\theta'$  and  $\theta''$ .
- ▶ in the second round, we can merge the orange and the pink areas, and separate  $\theta'$  and  $\theta''$ .



## THEOREM 2 - ITERATION PROCESS

- ▶ consider the following iteration algorithm:
  - ▶ set  $t = 0$  and  $S_0 = \{\Delta(\Theta)\}$ ;
  - ▶ consider each element  $E \in S_t$ . find the finest partition of  $E$  such that all of its elements can be separated at  $E$ . call this partition  $P_E$
  - ▶ set  $S_{t+1} = \times_{E \in S_t} P_E$ .
  - ▶ if  $S_{t+1} = \Theta$  or  $S_{t+1} = S_t$ , stop. otherwise, advance one step on  $t$  and return to step 2.

## THEOREM 2

- ▶ may  $X$  be a partition of  $\Theta$  such that  $VI(X_i, X) \rightarrow 0$ .

### THEOREM 2

*If the sequence of preferences leads the iteration algorithm to end at  $X$ , then the model will feature asymptotic learning for any sequence of unbounded signal structures.*

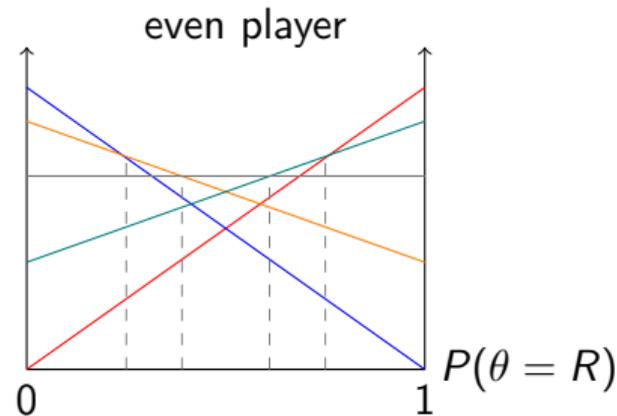
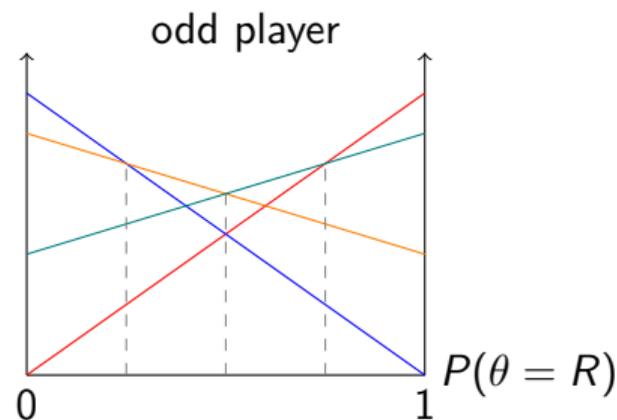
- ▶ **corollary:** homogeneous preferences implies asymptotic learning.

## THEOREM 2- OUTLINE OF THE PROOF

- ▶ **goal:** recover some version of the improvement principle.
  - ▶ improvement principle: with homogeneous preferences, the successor can always imitate the predecessor, so his payoff has to be weakly higher.
- ▶ **challenge:** payoffs are changing, so how to compare?
- ▶ **solution:** construct a sequence of players with homogeneous preferences (“limit player”) that:
  1. have a payoff somehow related to the sequence of players;
  2. observes a signal of the action of player  $i$ ;
  3. the sequence of payoffs converges to the full information payoff.
- ▶ show that the limit player’s payoff is higher by observing  $i$  than by observing  $i - 1$ .
- ▶ argue that, if the limit player is doing as well as full info by observing a signal of the actions of the actual players, then the actual players must also be doing as well as full info.

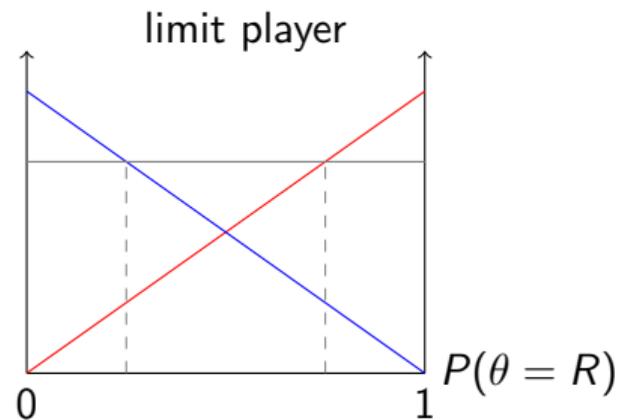
## THEOREM 2- OUTLINE OF THE PROOF

- ▶ i will give a graphic outline of the proof for a simple, two states case.
- ▶ suppose all players have a common convex coarsening of their best response partition.

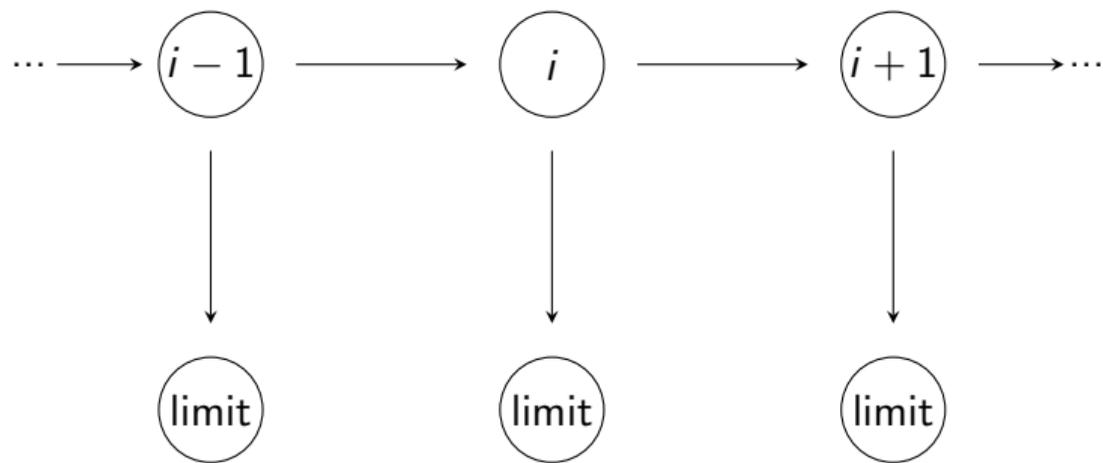


## THEOREM 2- OUTLINE OF THE PROOF

- ▶ i will give a graphic outline of the proof for a simple, two states case.
- ▶ suppose all players have a common convex coarsening of their best response partition.
- ▶ we can define a 'limit player' whose best response partition is exactly that convex coarsening.
  - ▶ (that limit player is not unique, but it doesn't matter)

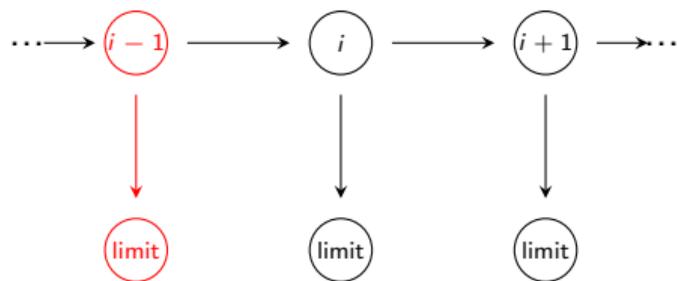


## THEOREM 2- OUTLINE OF THE PROOF

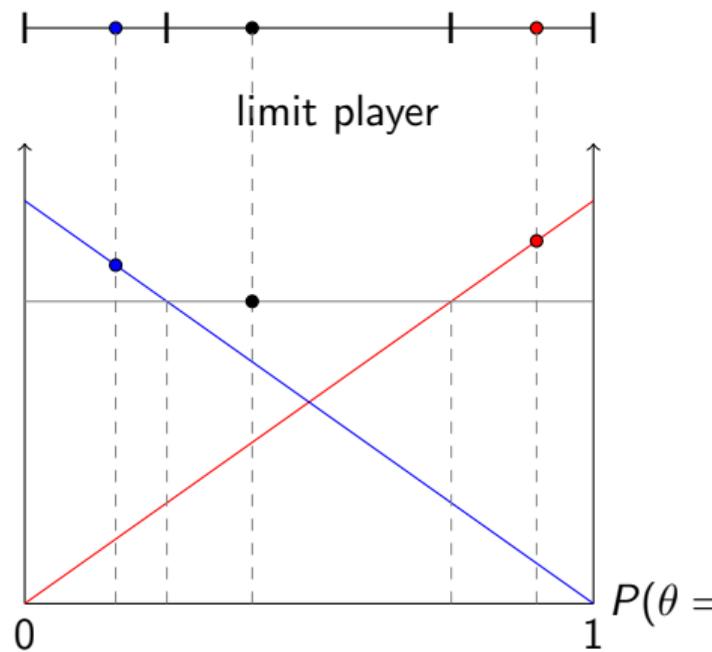


- ▶ I will consider a version of the game in which, at each period, a new limit player shows up and observes only the (censored) action of the player from that period.
- ▶ **censoring:** if two actions  $a$  and  $a'$  have their inverse best response regions merged, then the limit player won't be able to distinguish between them.
  - ▶ in our example, the limit player can't distinguish between the intermediate actions.

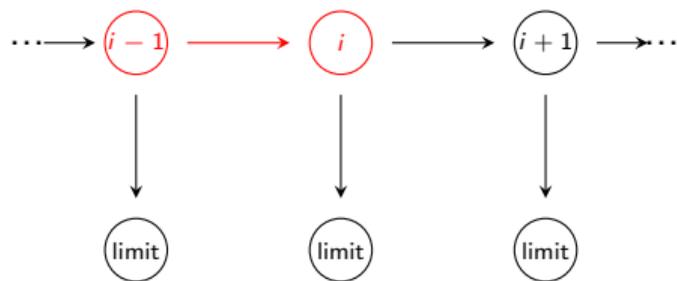
## THEOREM 2- OUTLINE OF THE PROOF



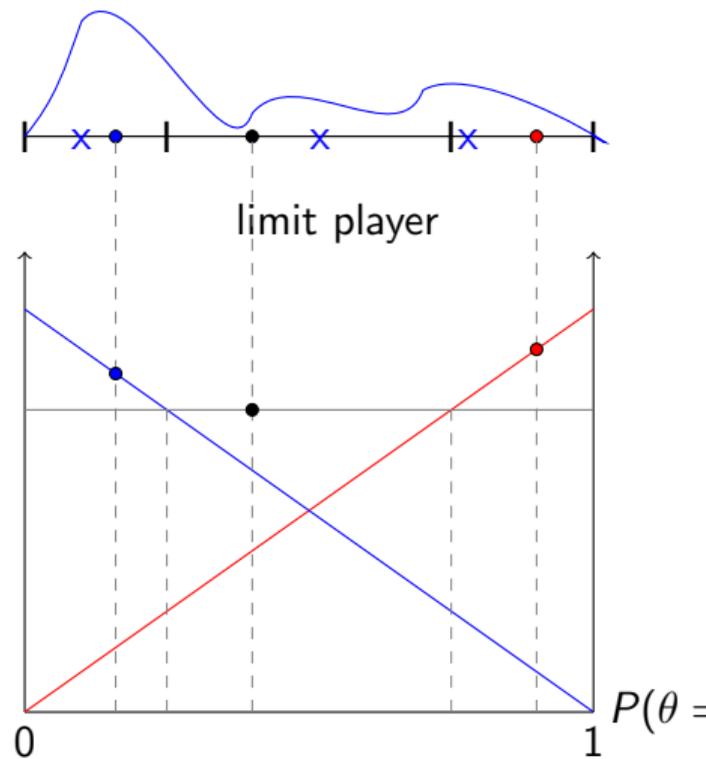
- ▶ let's start by looking at the situation when the limit player observes  $i-1$ 's censored action.
- ▶ given the structure of the equilibrium, the limit players know the distribution of posteriors of player  $i-1$ ;
- ▶ the dots represent the average posterior conditioning on falling on each one of those regions.



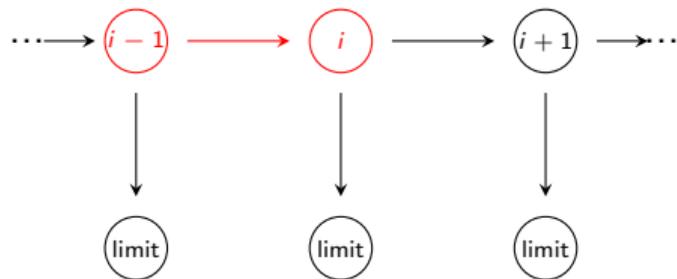
## THEOREM 2- OUTLINE OF THE PROOF



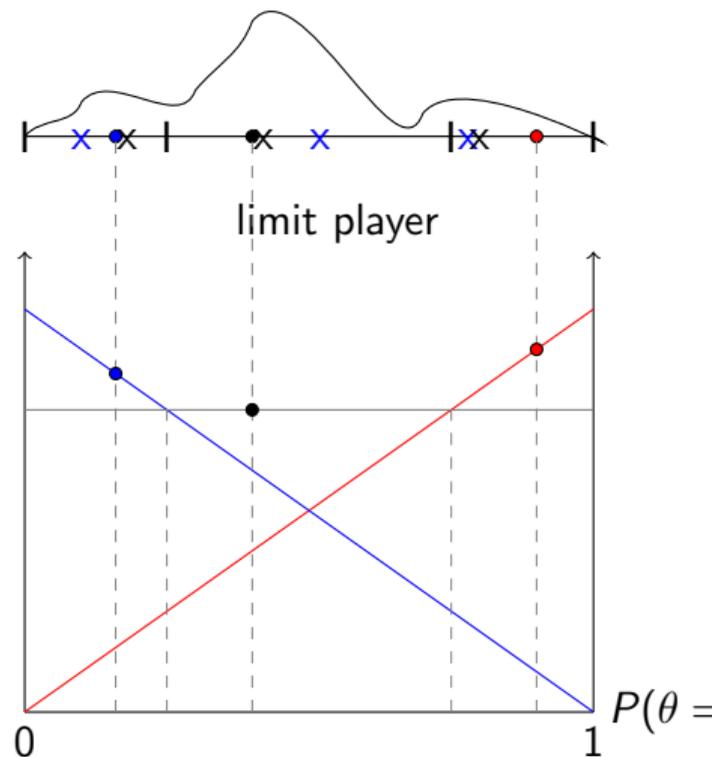
- ▶ now let's look at  $i$  observing  $i-1$ .
- ▶ suppose  $i$  observes  $i-1$  took the blue action;
- ▶ on top of that, she will get a private signal that will lead to a distribution of posteriors conditional on  $i-1$  picking blue.



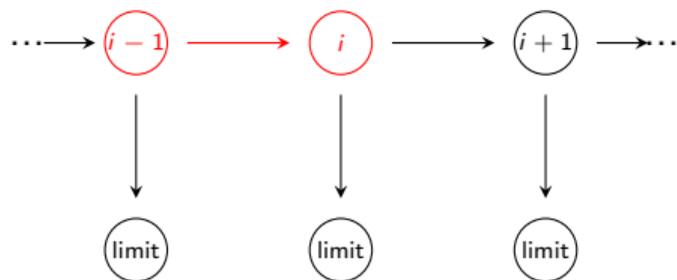
## THEOREM 2- OUTLINE OF THE PROOF



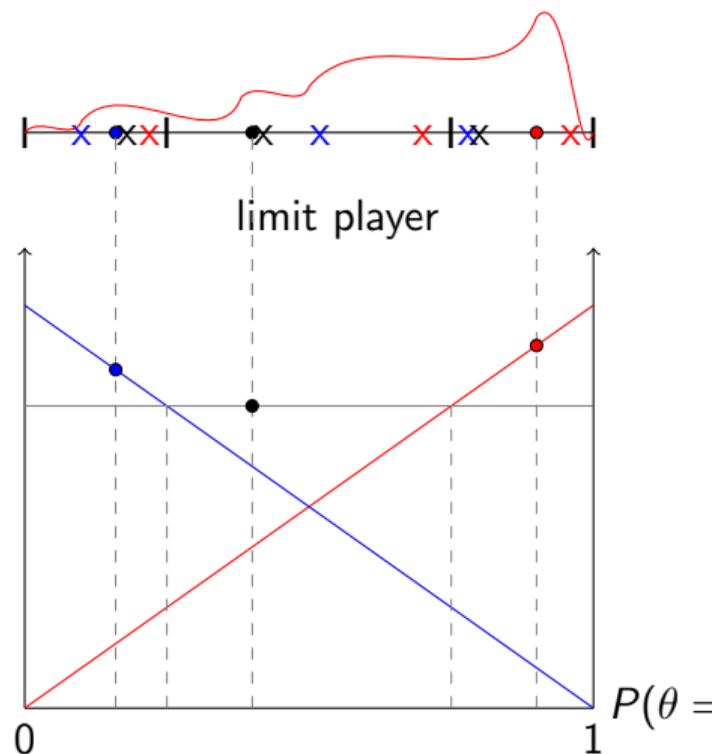
- ▶ now let's look at  $i$  observing  $i-1$ .
- ▶ we can do that for the average of all of  $i-1$ 's actions in the censored black region...



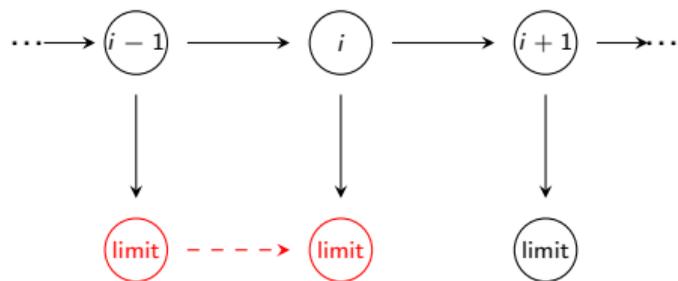
## THEOREM 2- OUTLINE OF THE PROOF



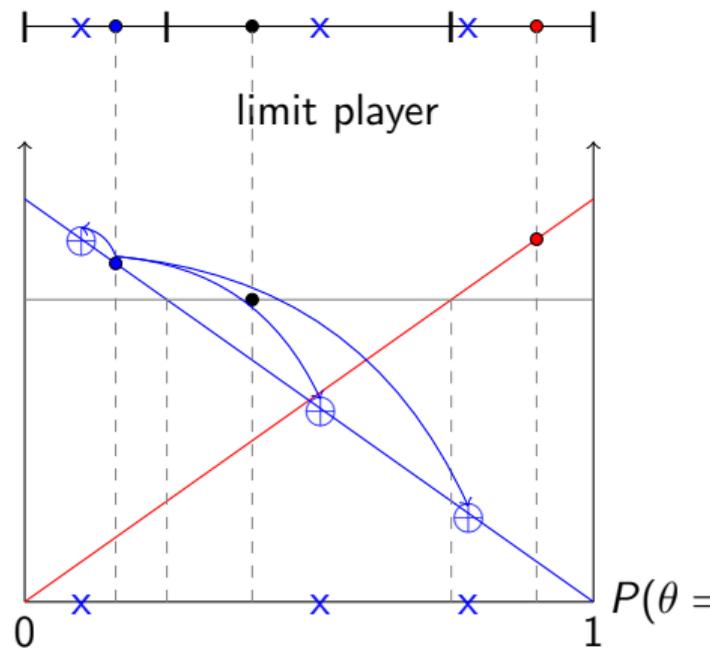
- ▶ now let's look at  $i$  observing  $i-1$ .
- ▶ ... and the red action.



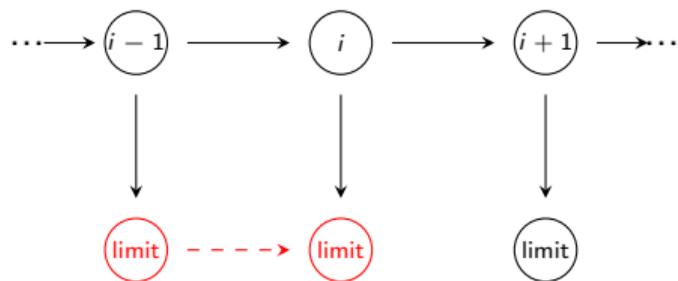
## THEOREM 2- OUTLINE OF THE PROOF



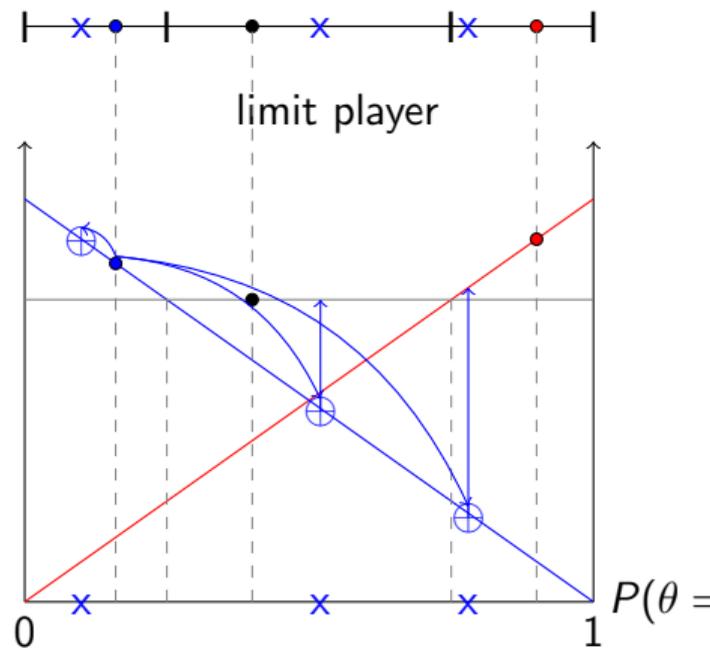
- ▶ let's try a thought experiment:
- ▶ first, we spread the posterior after observing blue from  $i-1$  to match the possible posteriors if he was to observe  $i$ .
- ▶ if we at first don't allow him to change actions, the expected payoff must not change.
- ▶ and then we see what would be the gain in payoff if we allowed the limit player to change his actions.



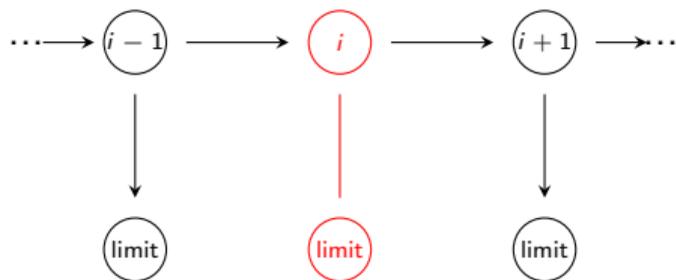
## THEOREM 2- OUTLINE OF THE PROOF



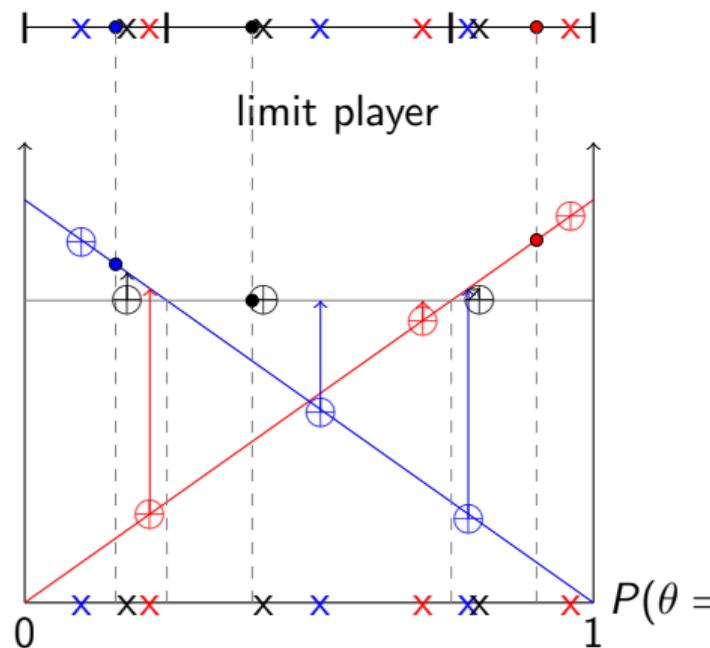
- ▶ let's try a thought experiment:
- ▶ first, we spread the posterior after observing blue from  $i-1$  to match the possible posteriors if he was to observe  $i$ .
- ▶ if we at first don't allow him to change actions, the expected payoff must not change.
- ▶ and then we see what would be the gain in payoff if we allowed the limit player to change his actions.



## THEOREM 2- OUTLINE OF THE PROOF



- ▶ we can do that for all actions of  $i - 1$ .
- ▶ the new, improved payoffs are exactly the payoffs the limit player gets when he observes  $i$ .
- ▶ **takeaway:** when the coarsenings converge, there is an “improvement principle” for the limit player: it is better to observe people that come later in line.



## THEOREM 2- OUTLINE OF THE PROOF

- ▶ this improvement is continuous in the joint distribution of actions and states of the player being observed.
- ▶ the payoff of the limit player becomes an increasing, bounded sequence. it converges. because of the continuity argument, it must converge to a stable point. the only stable point is payoff of full information.
- ▶ if the limit player converges to the payoff of full information, it is because the actions of players must become arbitrarily informative about the state of the world.
- ▶ this gives us asymptotic learning.

## THEOREM 3 - (OR SECOND PART OF THEOREM 2)

- ▶ Theorem 2 gives us a sufficient condition for asymptotic learning for all sequence of unbounded signal structures.
  - ▶ is it necessary?
  - ▶ yes, it is.

### THEOREM 3

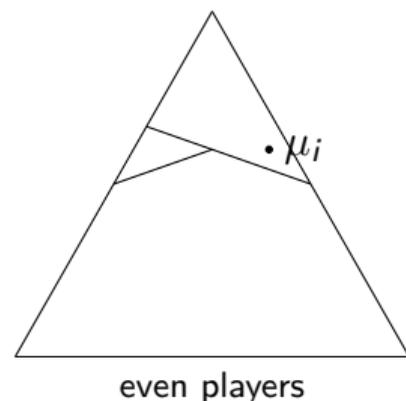
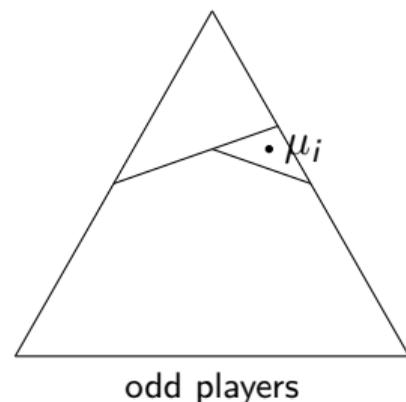
*Take any  $\varepsilon > 0$ . Suppose the algorithm does not converge to  $X$ , and suppose it does not feature sparse heterogeneity.*

*Then, there exists a sequence of unbounded signal structures for which there are infinitely many agents with an expected payoff in equilibrium that is  $\varepsilon$ -away from the expected payoff they would get if they only had access to their own signal.*

- ▶ **corollary:** convergence of the algorithm to  $X$  is necessary for there to be asymptotic learning for all signal structures.

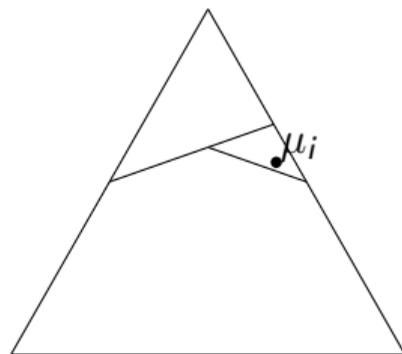
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ for this talk, I'll show how to construct such a sequence of signal structures for a specific example.
- ▶ suppose there are three states of the world.
- ▶ players' preferences are described in the triangle.
- ▶ common prior  $\mu$ .



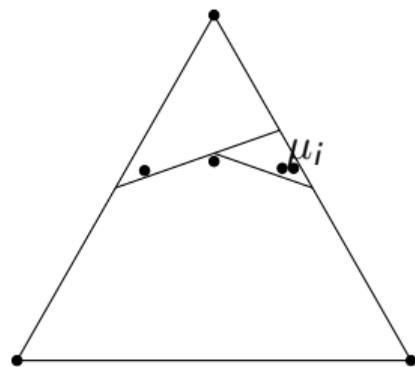
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1.
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes "bottom", he can't tell which one of the three possible signals P1 received and average them out.



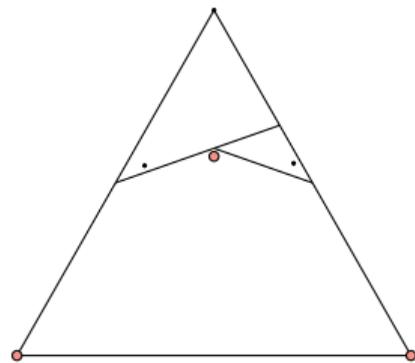
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1.
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes "bottom", he can't tell which one of the three possible signals P1 received and average them out.



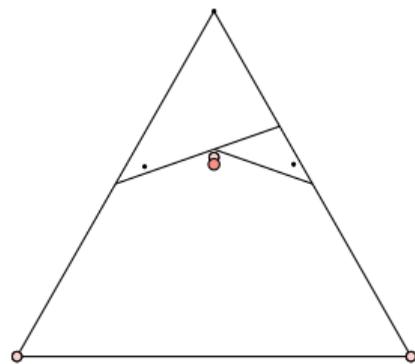
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes **"bottom"** , he can't tell which one of the three possible signals P1 received and average them out.



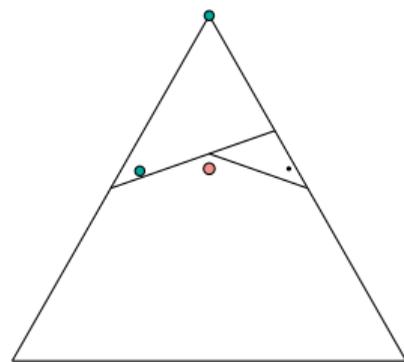
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes **"bottom"** , he can't tell which one of the three possible signals P1 received and average them out.



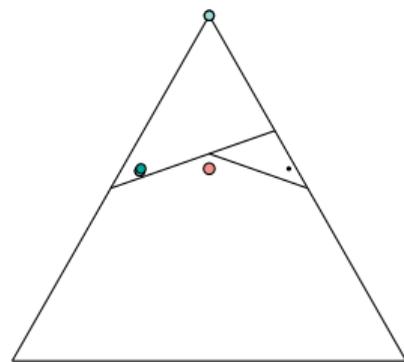
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1.
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes **“left”** , he can't tell which one of the two possible signals P1 received and average them out.



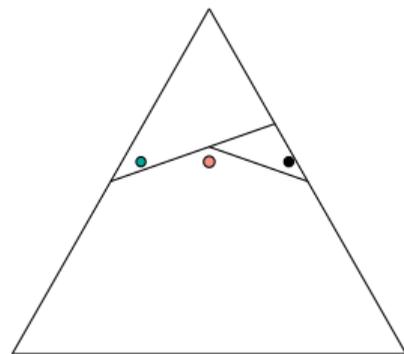
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1.
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes **“left”** , he can't tell which one of the two possible signals P1 received and average them out.



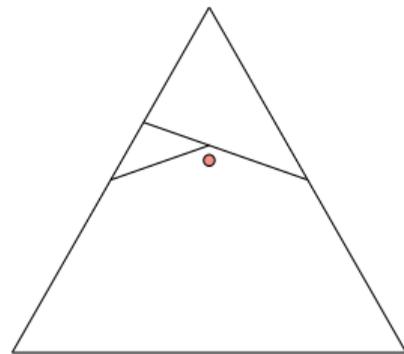
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ let's first look at P1.
- ▶ suppose his signal structure induces the posteriors represented in the triangle.
- ▶ large probability of uninformative signal.
- ▶ if P2 observes **“right”**, he learns what was P1's signal.



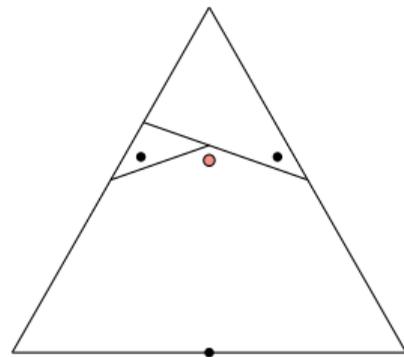
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ now let's see what is the distribution of posteriors if P2 observes **"bottom"** .
- ▶ the posterior represented already merge all points in the same belief basin.



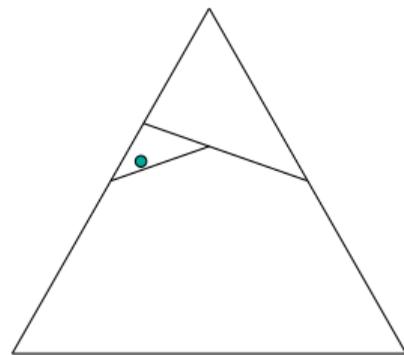
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ now let's see what is the distribution of posteriors if P2 observes **"bottom"** .
- ▶ the posterior represented already merge all points in the same belief basin.



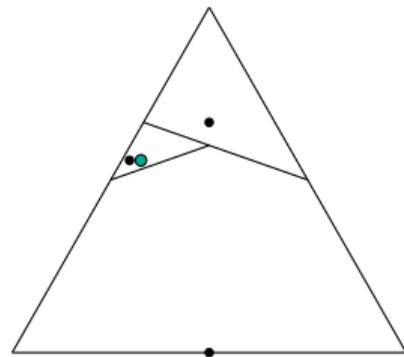
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ now let's see what is the distribution of posteriors if P2 observes "left" .
- ▶ the posterior represented already merge all points in the same belief basin.



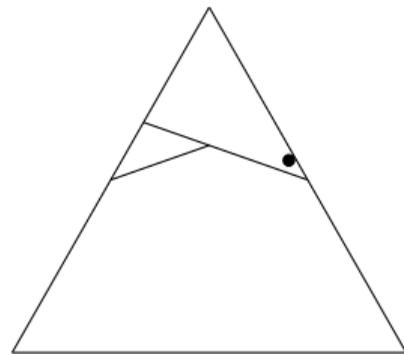
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ now let's see what is the distribution of posteriors if P2 observes "left" .
- ▶ the posterior represented already merge all points in the same belief basin.



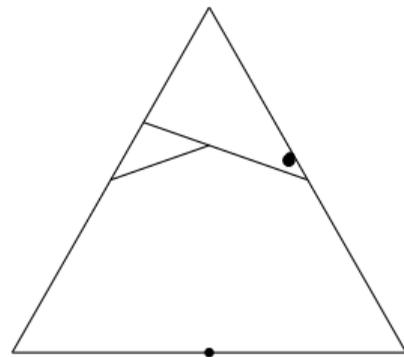
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ now let's see what is the distribution of posteriors if P2 observes "**bottom**".
- ▶ the posterior represented already merge all points in the same belief basin.



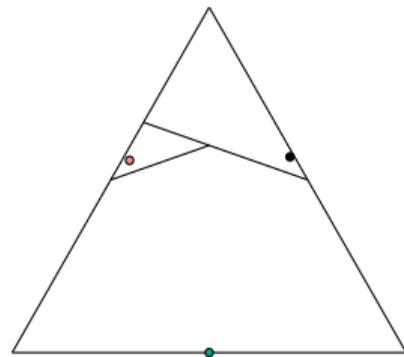
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ now let's see what is the distribution of posteriors if P2 observes "**bottom**".
- ▶ the posterior represented already merge all points in the same belief basin.



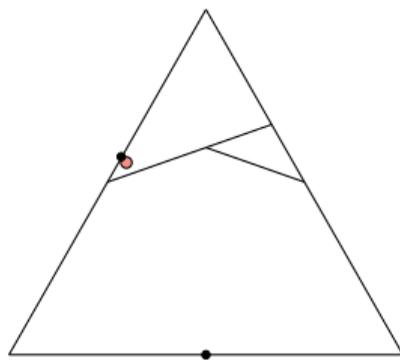
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ by averaging all the beliefs in the same basin, the final distribution of interim beliefs for P3 is this one.

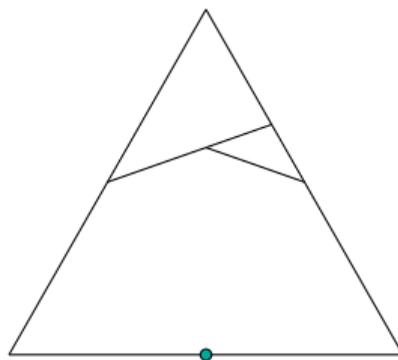


## THEOREM 3 - SKETCH OF THE PROOF

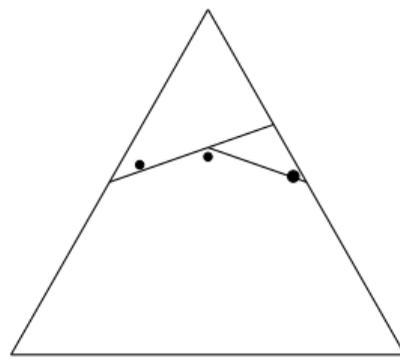
- ▶ suppose the signals for P3, conditional on each action observed is given by the graphs below.



P3 observed left



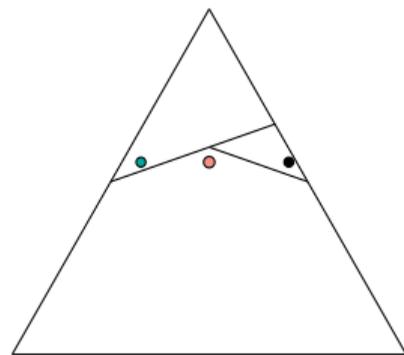
P3 observed bottom



P3 observed right

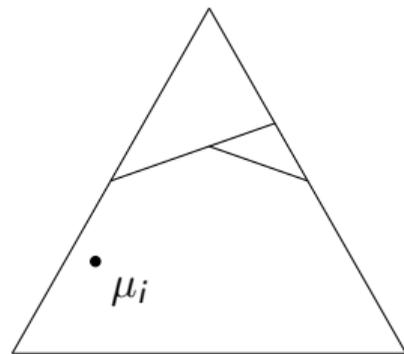
## THEOREM 3 - SKETCH OF THE PROOF

- ▶ by averaging out, P4 will have the same distribution of interim beliefs as P2.
- ▶ we can construct cycles.
- ▶ the interim distribution of infinitely many players will be very close to just being their prior.



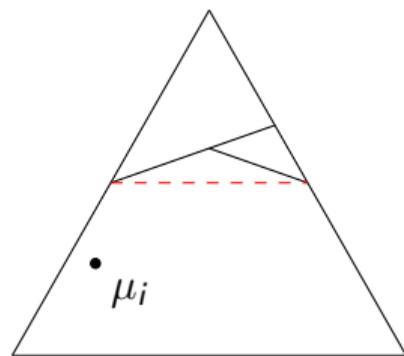
# ROLE OF THE PRIOR

- ▶ convexity plays a role because beliefs can be “led” to the non-convex part, and then entirely leave the belief space.
- ▶ nevertheless, if the prior lies outside of the “beak”, the interim belief can never be at the beak.
- ▶ the prior must lie in the convex hull of the interim beliefs.



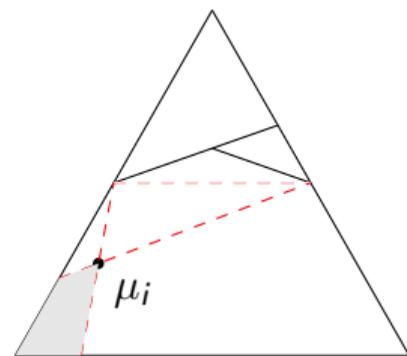
# ROLE OF THE PRIOR

- ▶ convexity plays a role because beliefs can be “led” to the non-convex part, and then entirely leave the belief space.
- ▶ nevertheless, if the prior lies outside of the “beak”, the interim belief can never be at the beak.
- ▶ the prior must lie in the convex hull of the interim beliefs.



# ROLE OF THE PRIOR

- ▶ convexity plays a role because beliefs can be “led” to the non-convex part, and then entirely leave the belief space.
- ▶ nevertheless, if the prior lies outside of the “beak”, the interim belief can never be at the beak.
- ▶ the prior must lie in the convex hull of the interim beliefs.



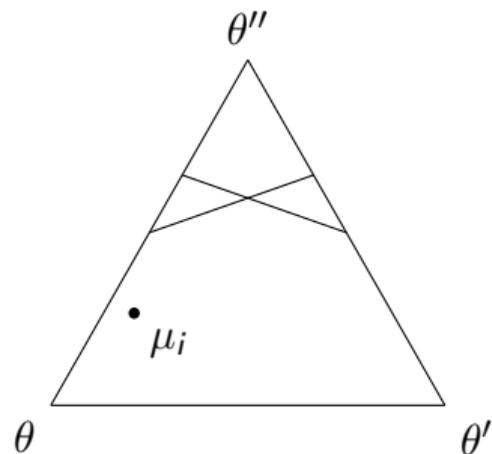
# ROLE OF THE PRIOR

## THEOREM 4 (ONE DETAIL MISSING IN THE PROOF)

*If there exists a hyperplane  $H$  that divides the belief space into two half-spaces  $H^+$  and  $H^-$  with the following features:*

- ▶ *the prior  $\mu \in H^+$ , and*
- ▶ *all belief basins that do not contain the prior are themselves contained in  $H^-$ ,*

*then asymptotically, agents will learn the event  $\{\theta \in \Theta : \delta_\theta \in H^-\}$ .*



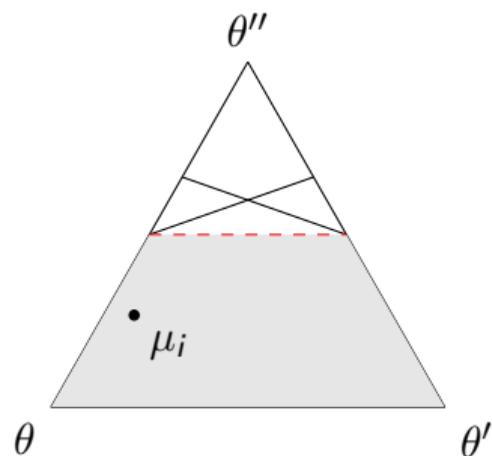
# ROLE OF THE PRIOR

## THEOREM 4 (ONE DETAIL MISSING IN THE PROOF)

*If there exists a hyperplane  $H$  that divides the belief space into two half-spaces  $H^+$  and  $H^-$  with the following features:*

- ▶ *the prior  $\mu \in H^+$ , and*
- ▶ *all belief basins that do not contain the prior are themselves contained in  $H^-$ ,*

*then asymptotically, agents will learn the event  $\{\theta \in \Theta : \delta_\theta \in H^-\}$ .*



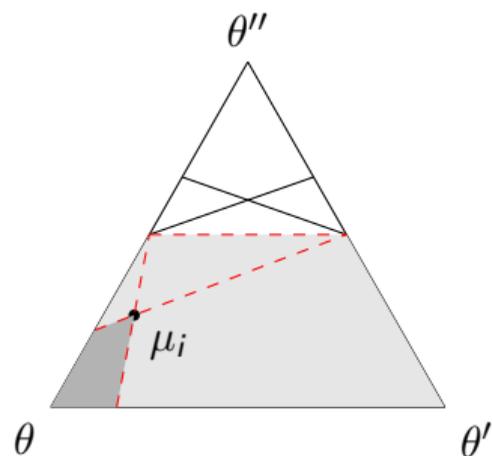
# ROLE OF THE PRIOR

## THEOREM 4 (ONE DETAIL MISSING IN THE PROOF)

*If there exists a hyperplane  $H$  that divides the belief space into two half-spaces  $H^+$  and  $H^-$  with the following features:*

- ▶ *the prior  $\mu \in H^+$ , and*
- ▶ *all belief basins that do not contain the prior are themselves contained in  $H^-$ ,*

*then asymptotically, agents will learn the event  $\{\theta \in \Theta : \delta_\theta \in H^-\}$ .*



## EXTENSION: OBSERVING MORE THAN PREDECESSOR

- ▶ suppose that player  $i$  observes not just  $i - 1$ , but rather a subset of past players  $N(i) \subseteq \{1, \dots, i - 1\}$ .
- ▶ furthermore, suppose that we have the **expanding observations** and **no long-run sparsity** assumption.
  - ▶ expanding observations: excludes the case that everyone only observes the first  $K$  players for some finite  $K$ .
  - ▶ no long-run sparsity: you cannot get disjointed networks if you delete the first  $K$  nodes, for any  $K$ .
- ▶ qualitatively, the results go through, but we now have to look at the **join** of the observed players' belief basins.

▶ formal definitions

## EXTENSION: OBSERVING MORE THAN PREDECESSOR

- ▶ Thm 1 can be rewritten as:

Assume expanding observations and no long-run sparsity. The existence of a partition  $X$  of  $\Theta$  such that the sequence of joins of the informational contents at certainty of the observed players converges to  $X$ ,

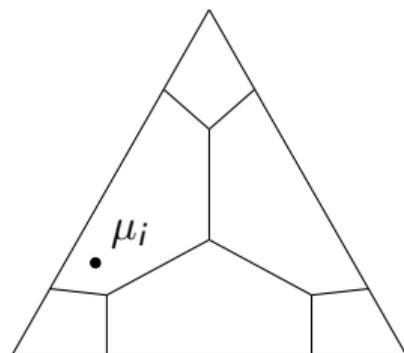
$$\bigwedge_{j \in N(i)} X_j \rightarrow X,$$

is a necessary condition for the model to have asymptotic learning.

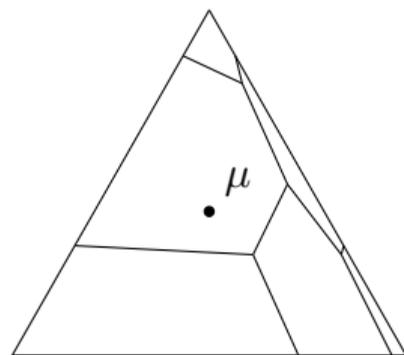
- ▶ the separation algorithm necessary for Thms 2 and 3 looks at the join of the belief basins instead of the belief basins themselves.

## EXTENSION: HETEROGENEOUS PRIORS

- ▶ what if, instead of heterogeneous preferences agents have heterogeneous priors?
- ▶ we can turn the heterogeneous priors model into a heterogeneous preferences model and use our results.
- ▶ in this model, agents know what prior the other ones have and try to infer the signal they received.
- ▶ we can replace an agent with a different prior for one with the same prior as everyone else, and changed preferences.
  - ▶ this agent acts the same way upon receiving the same information as the original.



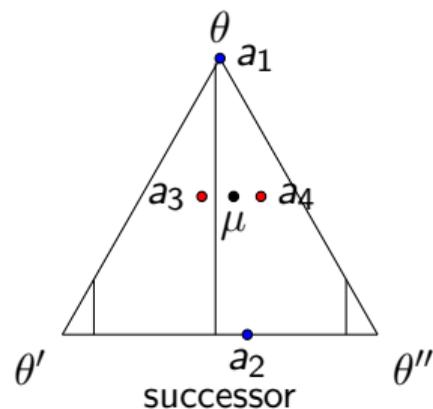
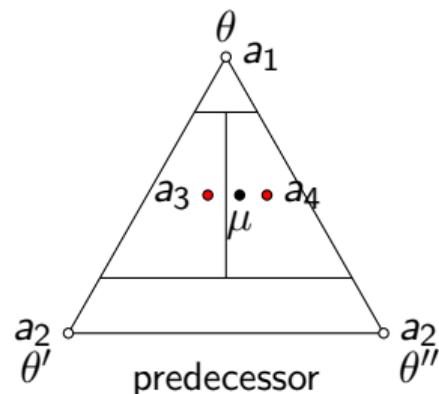
original player



altered player

## EXTENSION: BREAK OF MONOTONICITY

- ▶ **Proposition:** with heterogeneous preferences, player  $i$  does weakly better if player  $i - 1$  is Blackwell-better informed.
- ▶ corollary: it is better to come later in line.
- ▶ this relationship is no longer true with heterogeneous preferences.
  - ▶ giving more information to the predecessor may hurt the successor.



## EXTENSION: OPTIMAL NETWORK DESIGN

- ▶ suppose a central planner can organize who observes whom.
- ▶ in general, it is not tractable to talk about optimal queuing without imposing more structure to the problem.
- ▶ the 2-dimensional Gaussian example has enough structure for us to be able to say something.
- ▶ **Proposition:** in the 2-dimensional Gaussian example, any queue that is not ordered by the angle of  $v_i$  is dominated.
  - ▶ a queue  $q$  is dominated by another queue  $q'$  if, in equilibrium, all agents get an expected payoff weakly lower under  $q$  than under  $q'$ .

## WRAPPING UP

- ▶ when we include heterogeneous preferences to a social learning model, the dynamics get richer in novel ways.
- ▶ it is necessary that heterogeneity of **informational content of preferences at certainty vanish** for asymptotic learning to be possible.
- ▶ if the preferences can be **'iteratively coarsened up'** in the limit by that of a representative player then asymptotic learning happens.  
otherwise, there will be information structures for which asymptotic learning won't happen.
- ▶ the **geometric position of the prior** is relevant for learning certain events.
- ▶ extensions:
  - ▶ what if the player observes not only its immediate predecessor?
  - ▶ heterogeneous priors.
  - ▶ break of monotonicity.
  - ▶ optimal queue design (gaussian world).

# OTHER APPLICATIONS

- ▶ many different applications for different subfields of economics:
  - ▶ development
    - ▶ propagation of technologies and information in developing countries.
  - ▶ io/marketing
    - ▶ advertisement campaigns and word-of-mouth
  - ▶ political economy
    - ▶ spread of misinformation in social networks
  - ▶ macro/finance
    - ▶ spread of information through financial networks

thank you very much!

# VARIATION OF INFORMATION

## DEFINITION 6

Take two informational contents of behavior at certainty  $X, Y \in \mathcal{P}^\Theta$ . The **Variation of Information**  $VI : (\mathcal{P}^\Theta)^2 \rightarrow \mathbb{R}$  is given by:

$$VI(X, Y) = H(X) + H(Y) - 2I(X, Y), \text{ where}$$

- ▶  $H : \mathcal{P}^\Theta \rightarrow \mathbb{R}$  is the **entropy** function:

$$H(X) = \int_{x \in X} \mu(x) \log \mu(x) dx,$$

- ▶  $I : (\mathcal{P}^\Theta)^2 \rightarrow \mathbb{R}$  is the **mutual information** function:

$$I(X, Y) = \int_{x \in X} \int_{y \in Y} \mu(x, y) \log \left( \frac{\mu(x, y)}{\mu(x)\mu(y)} \right) dx dy.$$

# VARIATION OF INFORMATION

$$VI(X, Y) = H(X) + H(Y) - 2I(X, Y)$$

- ▶ **entropy** measures the amount of uncertainty that the random object induced by partition  $X$  has.
  - ▶ deterministic ROs have the lowest possible entropy and uniform ROs the highest possible.
- ▶ **mutual information** measures how much you learn about a random object  $X$  by observing random object  $Y$ .
  - ▶ independent ROs have the lowest possible mutual information, and equal ROs the highest possible (and equal to the entropy).
- ▶ **variation of information** is a metric (Meila 2007) that measures how different the uncertainty of two random objects are.

# SPARSE HETEROGENEITY

## DEFINITION 7

A model contains **sparse heterogeneity** of preferences if

$$\lim_{i \rightarrow \infty} \frac{|\{j \leq i : VI_{unif}(BR_j, BR_{j+1}) \neq 0\}|}{i} = 0$$

► example:

$$u_i = \begin{cases} \tilde{u} & \text{if } i = 2^n \text{ for some natural } n, \\ u & \text{otherwise.} \end{cases}$$

## PROPOSITION 2

*If a model has sparse heterogeneity and  $\lim_{i \rightarrow \infty} VI(X_i, X_{i+1}) \rightarrow 0$ , then it has asymptotic learning*

# EXPANDING OBSERVATIONS

## DEFINITION 8

A network contains **expanding observations** if

$$\lim_{i \rightarrow \infty} \mathbb{1} \left( \max_{b \in B(i)} b < K \right) = 0$$

## DEFINITION 9

A network contains **long-run sparsity** if, for every  $K > 0$ , the network obtained by deleting the first  $K$  nodes is connected.

► Extension: networks